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1
     UNITED STATES DISTRICT COURT
     NORTHERN DISTRICT OF NEW YORK
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 3
 4
     CHRISTOPHER STEVENS,
 5
                    -versus-
                                                   13-CV-783
 6
     RITE AID CORPORATION d/b/a RITE AID PHARMACY,
 7
     a/k/a ECKERD CORPORATION, d/b/a RITE AID.
 8
 9
                    TRANSCRIPT OF JURY TRIAL
10
    held in and for the United States District Court, Northern
11
     District of New York, at the Federal Building, 445 Broadway,
12
     Albany, New York, on January 15, 2015, before
13
     the HON. THOMAS J. McAVOY, Senior United States District
14
     Court Judge, PRESIDING.
15
16
    APPEARANCES:
17
    FOR THE PLAINTIFF:
18
     HANCOCK, ESTABROOK LAW OFFICE
19
    BY: DANIEL BERMAN, ESQ.
20
          ROBERT WHITAKER, ESQ.
21
          ROBERT THORPE, ESQ.
22
    FOR THE DEFENDANT:
23
    RAVEN, KOLBE LAW OFFICE
24
    BY: KEITH RAVEN, ESQ.
25
         RYAN DEMPSEY, ESQ.
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(Jury present)
 1
 2
               THE COURT: Morning, ladies and gentlemen. Who do
 3
     you got for us?
               MR. BERMAN: Thank you. I have Dr. Warfel for you.
 4
 5
     He's live this time so I won't be reading his testimony.
 6
               THE COURT: We're all thankful for that.
 7
               MR. BERMAN: Doctor Mark Warfel.
 8
               THE CLERK: Please come forward to be sworn. Would
 9
     you tell us your name for the record, please.
10
               THE WITNESS: Mark E. Warfel.
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
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1
               W A R F E L, having been called as a witness, being
 2
     duly sworn, testified as follows:
 3
               THE COURT: Mr. Berman.
 4
               MR. BERMAN:
                            Thank you.
 5
     DIRECT EXAMINATION
 6
     BY MR. BERMAN:
 7
     Q
           Good morning, Dr. Warfel.
 8
           Good morning.
 9
           Would you state your name and business address for the
10
     record, please?
11
           Mark E. Warfel, 4401 Middle Settlement Road,
12
     New Hartford, New York 13413.
13
           What is your profession, sir?
14
           I'm a family physician.
15
           Where?
     0
16
           In New Hartford, New York.
17
           Can you tell us your educational background?
18
           I have a Bachelor of Science in pharmacy from
19
     Massachusetts College of Pharmacy. I have Doctorate of
20
     Osteopathic Medicine from the University of New England,
21
     College of Osteopathic Medicine. I'm a graduate of the Saint
2.2
     Elizabeth Family Medicine Residency Program and I've been
23
     Board certified in family medicine since 1991.
24
           When did you get your osteopathic degree?
25
     Α
           1988.
```

1 Q Your pharmacy degree? 2 1977. 3 Can you tell us about your work background, what you do 4 today? 5 Starting from when? 6 Well, starting from when you got your osteopathic 7 degree. When you became a doctor. 8 Initially, I worked in the emergency department of one 9 of the local hospitals in Utica for two-and-a-half years. 10 Which one was that? 11 That was at Faxton Hospital at that time and then I 12 entered into a private practice with a group of three other 1.3 physicians and then I moved to the Saint Elizabeth Medical 14 Center employment in 2000. At that time I became program 15 director for the family medicine residency program there 16 where we educate the last three years or the residency 17 training for graduate physicians in family medicine. 18 And is that the position you still hold today? 19 It's one of them. I'm also the director for medical 20 education for Mohawk Valley Health Systems and am the program 21 director for the residency program for family medicine and I 2.2 also practice. 23 Did you ever work as a pharmacist? 24 I did. 25 For how long?

1 Α Eight years. 2 And where was that? 3 Alaska, in Vermont, Massachusetts and New York. 4 What type of pharmacy did you practice? 5 I did hospital pharmacy, retail pharmacy. I was a 6 clinical consultant pharmacist and I was also director of 7 pharmacy at a hospital. 8 How long have you been -- well, strike that. 9 Do you treat Christopher Stevens? 10 I do. 11 How long have you been treating Christopher Stevens? 12 I believe about two decades. 1.3 When did you first become aware that Chris -- well, 14 strike that. 15 Do you have an opinion within a reasonable degree 16 of medical certainty with respect to whether Chris is afraid 17 of needles? 18 I do. 19 And how did you form that opinion? 20 It was based on providing his care over those 20 years. 21 Chris never or was often resistant to having blood work done. 2.2 Did not want to receive immunizations himself because of fear 23 associated with needles, which he explained to me and so I've 24 known about it since that time. 25 Have you had conversation, did you have conversations

```
with Chris about it?
 1
 2.
           Yeah, we talked about it at his annual appointment when
 3
     I would see him.
 4
           Was this something that you have noted in his records?
 5
           I did note it in his records.
 6
           When was that?
 7
     Α
           I would have to look but I believe it was around 2011.
 8
           Prior to 2011, you'd been treating him for how long?
 9
           I guess about 15 years.
     Α
10
           Did you note it in his records before that?
11
           No, I don't believe so.
12
           Were you aware of it before that?
13
     Α
           Yes.
14
           When did you first become aware and make this diagnosis
     with Chris?
15
16
           I can't tell you the exact date but I can tell you it
17
     was during the course of taking care of him and trying --
18
     normally we recommend people getting screening lab work or to
19
     receive immunizations, such as flu vaccinations.
20
           Is there a reason why you didn't note it in his record
21
     prior to 2011?
2.2
           It really did not, was not acquired to interfere
23
     essentially with his function at that point.
24
     something we could manage and so I did not write it in there.
25
           Did you recommend treatment for Chris?
```

I did not. 1 Α 2 Why not? 3 Because, in general, Chris is a healthy individual, did 4 not require interventions in terms of blood work very 5 frequently and the decision of vaccination is an individual 6 one. 7 Are you aware what symptoms Chris suffered when faced with needles? 8 9 Yes, I am. 10 What symptoms were those? 11 He would become lightheaded, dizzy, he'd have an 12 increased heart rate and he'd get very anxious. 13 MR. BERMAN: May I approach the witness, your 14 Honor? 15 THE COURT: Yes, you may. 16 BY MR. BERMAN: 17 Doctor, I'm going to show you what's in evidence as 18 Plaintiff's Exhibit 5. Do you recognize that? Once I get my glasses on I could. Yes, I do. 19 Α 20 What is it? 21 It's a statement from a self written on a prescription 2.2 dated March 10, 2011 and it states Mr. Stevens is needle 23 phobic and cannot administer immunizations by injection. 24 Why did you write this note? 25 He requested it for his employer. Α

1 Q Do you know why? 2 I believe at that time he was being asked to -- I think 3 attend a course related to immunization administration. 4 Doctor, I'm going to show you --5 MR. BERMAN: May I approach the witness? 6 THE COURT: Sure. 7 I'm going to show you Plaintiff's Exhibit 9 that's also 8 in evidence and ask you to turn to the second page of that 9 document, tell me if you recognize the second page? 10 I do. 11 And what is that? 12 It's a memo to William Farley. It was from Christopher 1.3 Stevens. It asked to provide information which I did provide 14 as Mr. Stevens treating physician. 15 Okay. Now the handwriting on that document, is that 16 your handwriting? 17 Α That is. 18 Did you complete that? 19 I did. Α 20 Was Mr. Stevens with you or did you speak with 21 Mr. Stevens before completing that? 2.2 He was not with me when this form was completed, no. 23 Can you read us the question, first the question and 24 then your answer starting with number one. 25 Sure. First question is are there any other

```
restrictions or limitations resulting from your term
 1
 2
     trypanophobia? And I put Mr. Stevens has a fear associated
 3
     with receiving or watching blood draws, hypodermic
 4
     injections. He cannot watch surgical procedures or bleeding.
 5
           And the second question.
 6
           Are there any other tasks, other than delivering
 7
     immunizations by injection, that Christopher cannot do?
 8
     Please see the attached pharmacist job description for
 9
     summary of task. I put heavy lifting can cause pain related
10
     to his spermatocele and low back pain.
11
           And question three and your answer?
12
           Does Christopher have any other phobias other than
1.3
     delivering immunization by injection? The answer is, he's
14
     afraid of heights.
15
           Ouestion number four.
16
           What would the effects on Christopher be if he were to
17
     administer an immunization by injection?
18
           What was your answer to that?
19
           He would become diaphoretic, hypotensive and probably
20
     faint and in parentheses, vagal response.
           Can you explain to us what those terms mean?
21
2.2
           It would mean that diaphoresis becomes sweaty and
23
     hypotensive, his blood pressure would drop and fainting is I
     think understood.
24
25
           And then question number five and your answer to that?
```

```
1
           Are there any accommodations that would enable
 2
     Christopher to perform the essential pharmacy function of
 3
     administering immunization by injection? Please be specific
 4
     so we can consider any reasonable suggestions you propose.
 5
     My response was he cannot safely administer. Consider the
 6
     scenario of Christopher Stevens trying to inoculate a person
 7
     and fainting as the needle is placed into the skin. This
 8
     would be unsafe for the patient and for Mr. Stevens.
 9
           Now, was that -- what did you base that conclusion on?
10
           This is based on my history of treating Mr. Stevens and
11
     discussions that we had had over the years that I did treat
12
     him.
1.3
           When -- strike that. When did you next have any
14
     contact with Mr. Stevens regarding his needle phobia, do you
15
     know?
16
           I'd have to look at the record. I can't recall dates
17
     and times. I treat too many patients.
18
               MR. BERMAN: May I hand him our binder?
19
               THE COURT: Yes, you may.
20
           Dr. Warfel, I'm going to show you what's has been
21
     marked for identification as Defendant's 12. Do you
2.2
     recognize that as your records?
23
           Yes, I do.
     Α
24
           Would referring to those help you refresh your
25
     recollection?
```

```
1
           It does.
 2
           Would you take a look through those and see if that
 3
     refreshes your recollection?
 4
           The next time I actually saw Mr. Stevens was 5/18/2012.
 5
           Did you have any communication with Mr. Stevens
 6
     regarding his needle phobia in August of 2011?
 7
           I did.
     Α
 8
           Okay.
 9
           I should say the office did.
10
           The office did. And you got a message from him, did
11
    you not?
12
           Yes.
13
           And you responded to that message?
14
           I did.
15
           At least you wrote a note on the message, is that
16
     correct?
17
           That's right. The normal process in the office would
18
     be a patient would call. This type of question would go to a
19
     nurse. The nurse would communicate to the patient, probably
20
     would communicate with me directly and then I would issue a
21
     response, unless I felt it was something I needed to speak
2.2
     directly with the patient about.
23
           And does that refresh your recollection as to what the
24
     communication was and what your response was?
25
     Α
           Yes.
```

```
1
           Can you tell us what the communication was and what
 2
     your response was?
 3
           Basically, Mr. Stevens called with a question about his
 4
     disability stating he would need a statement, would like to
 5
     speak to a nurse about this. The nurse wrote the company
 6
     wants him to at least attend the seminar on immunizations,
 7
     wants a note stating Dr. Warfel feels going to a seminar on
     immunizations would have an adverse effect on his health
 8
 9
     status. And I entered a response that I cannot do that.
10
     Attending the seminar should not have a negative effect.
11
           Did you say something else? Did you conclude with
12
     something about administering?
13
           I say then on the next line, giving shots might.
14
           Was it your opinion at that time that Christopher
15
     Stevens could not give shots?
16
           Yes.
17
           And was that an opinion you had within a reasonable
18
     degree of medical certainty?
19
     Α
           Yes.
20
           And for the same reasons that you articulated in your
21
     response to those five questions?
2.2
     Α
           Yes.
23
           Are you familiar with -- you did not recommend
24
     treatment for Christopher, is that correct?
25
     Α
           I did not.
```

```
1
     Q
           Are you familiar with desensitization --
 2
           I am.
 3
           -- training? Tell me what you know about that?
 4
           I can't say I'm an expert on the actual desensitization
 5
     treatment itself. I know it's available but I have not, in
 6
    my practice, had a patient with successful desensitization
 7
     treatment.
 8
           At least for needle phobia?
 9
           Well, for most any phobia.
10
           So that was not a treatment you considered necessary,
11
     necessary or effective for Chris at the time?
12
           I did not.
1.3
               MR. BERMAN: Thank you, Doctor.
14
               THE COURT: All right. Mr. Raven, you may
15
     cross-examine.
16
                           Thank you, your Honor.
               MR. RAVEN:
17
     CROSS-EXAMINATION
18
    BY MR. RAVEN:
           Take a second to set up here. Good morning, Doctor.
19
     0
20
     Α
           Good morning.
21
           We've met before, correct?
2.2
     Α
           Yes.
23
           We met in your office back on July 2, 2014?
     Q
24
     Α
           Correct, I believe.
25
           And that's the time I took your deposition, correct?
     Q
```

```
1
     Α
           Correct.
 2
           All right. Now, Doctor, Mr. Berman gave to you a copy
 3
     of your office records for Mr. Stevens, correct?
 4
           Yes.
 5
           Okay.
                 And those are in front of you now?
 6
           Yes.
 7
           All right.
                           I do not believe that Mr. Berman
 8
               MR. RAVEN:
 9
     offered those into evidence, your Honor. At this time I'm
10
     going to, pursuant to stipulation, offer those records into
     evidence. It's Defendant's 12.
11
12
               MR. BERMAN: No objection, your Honor.
1.3
               THE COURT: Receive Defendant's 12 in evidence.
14
               MR. RAVEN: Could I give the original copy to the
15
     witness?
16
               THE COURT:
                          Sure.
               MR. RAVEN: Is it okay to take this one away from
17
18
     him?
19
               THE COURT: Okay.
20
     BY MR. RAVEN:
21
           Dr. Warfel, I've handed you a copy of your office chart
     for Mr. Stevens. It's the same one we used for your
2.2
23
     deposition, okay?
24
     Α
           Okay.
25
           It's the same one that Mr. Berman just showed you but
```

1 now they're in evidence, okay. Let me just backup for a 2. moment. You were Chris Stevens doctor since 2001, correct? 3 I believe it predates that as well. Those records were 4 related to the private practice I was in so I don't have 5 access to those. 6 You've known him quite a while? 7 Α I have. 8 And he has come to you from time to time for annual 9 visits, checkups? 10 Yes. 11 And perhaps if he had an illness, a cold, flu, 12 something like that? 1.3 Yes. For any episodic care that might occur. 14 And, Doctor, would it be fair to say that, and I think 15 your records start with us at 2001, that's what we received 16 from you. From 2001 up until March of 2011, is there any 17 single notation before March 8 of 2011 in your notes 18 indicating that Mr. Stevens has a fear of needles? It 19 actually says that? 20 I don't believe there is, no. 21 And the first time that you ever made a notation in 2.2 your records as to Mr. Stevens fear of needles was on March 8 23 of 2011, is that correct? If you can turn to P 718. Make it 24 a little quicker. 25 I appreciate that. Yes. I believe that's correct.

And that's your first notation and that's after 1 2 Mr. Stevens called your office and spoke to your staff saying 3 that he needed a note indicating that he had a fear of 4 needles, correct? 5 That's correct. 6 So there's nothing before that? 7 Α Not that I know of. 8 All right. Now, you've indicated that in your opinion, 9 with a reasonable degree of medical certainty, that 10 Mr. Stevens has needle phobia, correct? That's correct. 11 Α 12 All right. You are not a psychologist, correct? 13 Α No. 14 You are not a psychiatrist? 15 No. Α 16 All right. And you don't treat needle phobia, correct? 17 Α I do not. 18 All right. 19 That's not to say that I don't have patients that have 20 phobias. It means I don't provide specific treatment for 21 those phobias. 2.2 And if you did suggest treatment, you'd refer them to 23 somebody else? 24 That's correct. 25 You didn't refer Mr. Stevens to anybody?

I did not. 1 2 Now, over the years between 2001, up until March of 3 2011, you sent your patient for certain laboratory tests, 4 correct? 5 Yes. 6 And some of those tests included on an annual basis 7 PSAs, correct? 8 There would be, depending on his age at the time, there might have been a PSA test. 9 10 Keep your voice up. 11 Depending on his age, there might have been PSA. 12 would have the to look. 1.3 Just take a look through. Could you explain to the 14 jury what PSA is? 15 Prostate-Specific Antigen. It's a blood marker that 16 may have an association with prostate cancer screening. 17 not a perfect test but it is routinely used. 18 Okay. Does it require the withdrawing of blood? 19 It does. Since these are not in the order I keep them 20 in the paper chart, maybe you can refer. 21 I think we found that out at the deposition. This is 2.2 the order we got them from your office though. 23 There's a PSA test which is on page 669 which is dated 24 July 6, 2006. There's one also dated July 18, 2007.

July 15, 2008. There was blood work on July 1, 2009 although

25

- it's obscured by a piece of paper on the copy.

 Q Doctor, I know you're reading at the same time, if you

 can keep your voice up so the jury can hear you.

 A July 7, 2010, there's a PSA test. May 5, I'm sorry.
- 5 May 18, 2011, a PSA test.
- 6 Q All right. Doctor, you can stop right there. Would it
- 7 be fair to say from approximately 2006 onward, Mr. Stevens
- 8 was sent for a PSA test that required the drawing of blood?
- 9 A Yes.
- 10 Q And that wasn't done in your office, that was done in
- 11 | an outside lab, Saint Elizabeth, the lab?
- 12 A Well, depending which draw station, there is a draw
- 13 | station in my office so....
- 14 Q Did you ever draw blood from Mr. Stevens to perform a
- 15 PSA test, you personally?
- 16 A Personally, no.
- 17 Q Did you ever observe Mr. Stevens have his blood drawn
- 18 for a PSA test in your office?
- 19 A I did not.
- 20 Q All right. Now, in addition to the PSA test, did you
- 21 also send Mr. Stevens to have his blood drawn for a CBC, for
- 22 | a blood count?
- 23 A This was through that lab work, there was more than
- 24 | just a PSA test on some occasions.
- 25 Q All right. So that required also the drawing of blood

```
from Mr. Stevens, correct?
 1
 2
           Same process, yes.
 3
           All right. And you personally did not do that,
 4
     correct?
 5
           That's correct.
 6
           And that wasn't done in front of you. It was done
 7
     someplace else, correct?
 8
           Correct.
 9
           Now, would it be fair to say that from at least 2001 up
10
     through and before March 8 of 2000 and including March 8 of
11
     2011, when Mr. Stevens asked you for the note about being
12
     needle phobic, that you never personally observed him get an
13
     injection, is that correct?
14
           That's correct.
15
           You never injected him?
16
           I did not.
           And you never saw him have his blood drawn for any
17
18
    reason whatsoever?
19
           Not to my knowledge.
     Α
20
           All right. So on March 8, 2011 Mr. Stevens called your
21
     office, correct?
2.2
     Α
           He did.
23
           And he spoke to somebody who answers your phone,
24
     correct?
25
           He did.
     Α
```

1 And I want to take you to that March 8 note. 2 could turn to P 718, please. 3 Okay. Α 4 Now, first of all, on March 8 of 2011, does that note 5 indicate who called? 6 Yes, it does. 7 And who called? Elinor called. 8 9 Who is Elinor? Mr. Stevens' wife. 10 11 All right. And what does the message say? If you 12 could read that slowly to the jury. 1.3 Question about having blood work done, gets very ill 14 when he sees a needle. Is this in his chart? 15 All right. Now was it, in fact, in his chart? I think 16 you told it wasn't before March 8. 17 There is an entry on his summary of care sheet that 18 does show needle phobia but there is no date on that. 19 can't tell you specifically on that. That was when we were 20 still paper lords. 21 You can't say before March 8, 2011? 2.2 I cannot. 23 Is there an indication that your nurse called 24 Mr. Stevens on that same day? 25 Α Yes.

```
1
           All right. And is that in the response section of that
 2
     note of March 8?
 3
           That is.
     Α
 4
           All right. And could you read that to the jury,
 5
    please?
 6
           Needs a doctor's note saying he is needle phobic. Has
 7
     job now requiring him to give flu shots. Could we provide
 8
     this for him saying he's unable to give a shot because
 9
     needles make him anxious when he gives blood. I'm not sure
10
     what the word is actually. When he gives blood.
     nauseated and shaking. Isn't sure he'll -- isn't sure if
11
12
    he'll have a problem giving shots.
13
           Now, Doctor, I want you to focus for a moment on that
14
     last sentence. Isn't sure if he'll have a problem giving
15
     shots. Now, you told this jury based upon your recollection
16
     in your notes that you believe that he was needle phobic in
17
     terms of himself getting shots, correct?
18
          Correct.
19
           All right. And in that note it specifically says from
20
     your nurse that he isn't sure if he'll have a problem giving
21
     shots. That information came directly from Mr. Stevens to
2.2
     your nurse, correct?
23
           I can't confirm it came from Mr. Stevens. It came from
24
     the caller, in this case it was Elinor, unless the nurse
25
     talked directly to Mr. Stevens at that time. The note
```

```
doesn't indicate that.
 1
 2
           But it was communicated to your office, correct?
 3
           It was communicated, yes.
 4
           And after that notation was put in your chart, you then
 5
     issued a short letter on a prescription pad which I think you
 6
     have in front of you indicating that Mr. Stevens could not
 7
     administer immunizations, correct?
 8
           On March 10?
 9
           On March 10.
10
           Yes.
11
           And, Doctor, that note seems to contradict the last
12
     sentence on P 719, correct? Because whoever called in says
13
     isn't sure if he'll have a problem giving shots.
14
               MR. BERMAN: Objection, your Honor.
15
               THE COURT:
                           Basis?
16
               MR. BERMAN: Contradicts.
17
               THE COURT: Well, it's up to the jury to decide
18
     whether or not those statements contradict one another. He
19
     used that word in asking the question. I've instructed the
20
     jury that the lawyers' questions are not the evidence but the
21
     witnesses' answers are. So he characterizes it that way.
2.2
     The jury's going to hear what the doctor knew and what was
23
     told in the note. They can decide whether or not there's
24
     contradiction or not as they feel.
25
                           Was it sustained, Judge?
               MR. RAVEN:
```

```
1
               THE COURT:
                           No.
                                 I apologize. I'll give you a
 2
     quick one if you want from now on.
 3
               MR. RAVEN: That's fine. I think I get it.
 4
     BY MR. RAVEN:
 5
           All right. Doctor, could you answer that question?
 6
           Could you repeat the question, please.
 7
                  The note that you gave on behalf of Mr. Stevens
 8
     that he could not immunize, does that contradict what is
 9
     written in your chart, that last sentence on P 719, isn't
10
     sure if he'll have a problem giving shots. Does it
11
     contradict it?
12
           I don't believe it contradicts it, no.
1.3
           So you went ahead and you issued the note saying he
14
     can't immunize, correct?
15
           I did.
     Α
16
           And when you did that, you did not examine Mr. Stevens
17
     on that date, correct?
18
           Not on that day.
19
           So from the time that phone call came in on March 10 to
20
     the time you issued the note on March 10, you didn't see
2.1
    Mr. Stevens?
2.2
           Between March 8 and March 10, no.
23
           You didn't talk to Mr. Stevens, correct?
     Q
24
     Α
           I did not talk to him personally.
25
           And you knew that his job was now requiring him to
```

attend classes for immunizations, correct? 1 I did not know that was required. I know he had sent 2 3 the message about a -- he was asked to go to a course. 4 Well, if he was asking you for a note excusing 5 him from the classes, did you assume that he was being 6 required to go to the classes? 7 I really didn't think that was my concern. He's asking 8 me whether he should be giving immunizations and from our 9 prior history, I did not think he should be giving 10 immunizations. Simply because it's not in the record does 11 not mean we haven't discussed it. There are many things I 12 discuss with patients behind closed doors that do not go into 1.3 their medical records of a personal nature, some other issues 14 that would not be germane to their actual --15 My only question is: You didn't see him, you didn't 16 talk to him before you issued that note? 17 I had been seeing him and talking to him for 20 years. 18 I'm only asking between those two dates. 19 I did not see him between those two dates. 20 All right. Now, after you issued that note and 21 indicated he couldn't immunize, and you're of the opinion he 2.2 had needle phobia, did you send your patient for any 23 treatment? 24 I did not. 25 Okay. Did Mr. Stevens ever call you and say hey, look,

my job's now requiring me to have, to do the immunizations 1 2 and my job's at stake, can you send me for treatment? 3 there treatment? Did he ever ask you? 4 I don't have any phone messages to that regard. Okay. Have you ever referred any other patients for 5 6 treatment for needle phobia? 7 Α I have not. 8 Have you sent any of your patients for treatment 9 for any phobias? 10 Yes. 11 What type of phobias? 12 For snakes. 1.3 I'm sorry? Q 14 Snakes. 15 Anything else? 16 Snakes. No. 17 By the way, this needle phobia that you diagnosed, I 18 think I heard you correctly, you told the jury it doesn't 19 affect him in his daily life unless he's exposed to a needle, 20 correct? 21 That's part of a definition of phobia. So this doesn't affect him on a daily basis, would you 2.2 23 agree? 24 Right. Α 25 And it doesn't affect anything else he does in life,

```
it's only when he's exposed to the needles?
 1
 2
           Two things with phobia can be exposure to stimuli or
 3
     can also be thinking of the stimuli.
 4
           Let's move up to May 20, 2011. You were asked to
 5
     provide answers to five questions, correct?
 6
           Would you reference that, please.
 7
           It was actually, I think it was in Exhibit 9 and it's
 8
     also in your records, if I'm correct. It's on P 726.
 9
           The same document?
10
                 The same document. All right. And that is --
           Yes.
11
     that's contained in your records as well, correct?
12
           Yes, it is.
1.3
           Now, Doctor, I want to focus on question number five
14
     for a moment. Just refresh the jury's recollection on that.
15
     Just read the question again.
16
           Are there any accommodations that would enable
17
     Christopher to perform the essential pharmacy function of
18
     administering immunization by injection? Please be specific
19
     so we can consider any reasonable suggestion you may propose.
20
           Okay. Now, when you answered that question, you
21
     already had a note in your chart from March 8 of 2011
2.2
     indicating that you weren't -- that the patient, himself,
23
     wasn't sure whether he'd be able to administer immunizations
24
     or shots, correct? You already had that note in your chart
25
     that's March 8?
```

1 Documentation by the nurse, yes. 2 That's something you would generally rely upon, notes 3 from yours nurse? 4 Well from that and from my taking care of Mr. Stevens 5 for over 20 years. 6 Now, when you answered that question you were under the 7 understanding, were you not, that what his employer was 8 asking, is there something that you would recommend for your 9 patient so that he would be able to perform the immunizations 10 which was part of his job. Was that your understanding? 11 Yes, that was. 12 All right. And you were of the opinion as of May 24, 1.3 2011 that there's nothing his employer could do so that he 14 could perform immunizations, is that correct? 15 So he cannot perform them safely. Α 16 So he couldn't do them? 17 Α Correct. 18 If he can't do them safe, he can't do them? 19 Not just his safety but the safety of the person being 20 immunized. 21 This would have been, in your opinion, dangerous for 2.2 the patient and dangerous for Mr. Stevens? 23 Α Yes. 24 So when you answered that question and the employer was asking you to provide recommendations, there's nothing that 25

1 you can recommend at that point that would enable him to do 2 those immunizations or at least to advise his employer as to 3 what they can do for him, correct? 4 That's correct. 5 All right. And I believe you said that 6 desensitization, that's not something that you do, correct? 7 Α That's correct. 8 And it's not something that you had ever recommended a 9 patient for? 10 Concerning needle phobia? 11 In terms of any phobia. 12 I had sent people for treatment for phobias in the 13 past. 14 Did that involve desensitization? 15 It has. Α 16 But you'd never sent anybody for needle phobia before? 17 Α I did not. 18 Are you aware that during the course of this litigation 19 in approximately March of 2014 Mr. Stevens' attorneys sent 20 him to the somebody, Dr. Dattilio, to render an opinion as to 21 his needle phobia? 2.2 I'm not aware of that, no. 23 Well, you met -- Dr. Dattilio's going to testify next. 24 You met him this morning? 25 Α I did.

1 You continue to treat and see Mr. Stevens after March 2 of 2000 and May of 2011, correct? 3 Α Yes. 4 And you see him up until today? 5 I sure hope so. 6 All right. At any time that you saw Mr. Stevens from 7 the time that you answered those questions in May of 2011 up 8 until today, did Mr. Stevens, your patient, ever tell you I 9 saw a Dr. Dattilio who recommended some treatment for me? 10 Not that I recall. 11 Okay. Do you recall Mr. Stevens telling you that 12 anyone recommended desensitization behavioral modification to 13 treat his needle phobia? 14 No. 15 As far as you know, you're Mr. Stevens' internist --16 you're the only doctor that he sees? 17 I'm a family physician. As far as I know I'm his 18 family care doctor, not an internist. 19 When you wrote the answers to the questions in May of 20 2011, did you consult with Mr. Stevens? 2.1 No, I did not. Α 2.2 You didn't call him? 23 Α I did not. 24 Okay. Did you talk to his wife Elinor? 25 No. I had seen him in May of that year. Α

1 Okay. So when you wrote those notes you just did it 2 based upon whatever conversation you had had in the past with 3 him and your records, correct? 4 I believe records show he had a physical in May 5 of 2011 I believe. May 13. 6 All right. Now, when Mr. Stevens asked you to write 7 the note in March of 2011, did he tell you that he was simply 8 being asked to go to classes? 9 I did not have a conversation with Mr. Stevens about 10 that. 11 Was there any notation in your records from your nurse 12 or anyone else indicating that he was being asked to go to a 13 class sponsored by his employer? 14 There was a notation on that phone message that we 15 talked about. 16 All right. Now, I want to move up to your note of 17 August 19 of 2011. If you can turn to that and that, 18 unfortunately, its Bate stamp wasn't on it, it's actually 19 P 630. It doesn't have the Bate stamp in your notes but it's 20 right after P 629. Do you have that? 21 Yes, I do. 2.2 Now on August 19, 2011, does that note indicate that 23 someone called your office regarding Mr. Stevens? 24 It does. 25 Does it say who the caller was?

It would be Mr. Stevens in this case. 1 Α 2 All right. So he, himself, called? 3 Α Yes. 4 All right. And there's a message section there. 5 you read that to the jury? 6 The message from Mr. Stevens, has questions about 7 disability. May need statement. Would like to speak to 8 nurse about this. 9 All right. And then there's a response. Who wrote the 10 response? 11 One of the nurses in my office. 12 Okay. And do you know what that -- where that response 13 came from? In other words, was there a further conversation 14 with Mr. Stevens? 15 The nurse -- the way the messaging again occurs 16 in the office, the patient would call, it would initially go 17 to one of our nonclinical people and referred to the nurse to 18 get more information from the patient and return the call. 19 I'm going to ask you to bear with me for a moment. 20 Read that response. 21 The company wants to him at least attend a seminar on 2.2 immunization, wants a note stating Dr. Warfel feels going to 23 a seminar on immunizations would have an adverse effect on 24 his health. 25 And then up the side again, if you could read to the

1 jury what your response was to that? 2 I cannot do that. Attending the seminar should not 3 have a negative effect, giving shots might. 4 All right. So, Doctor, as of August 19, 2011, would 5 the be fair to say that this note reflects that Mr. Stevens 6 was asking for a note excusing him from the seminars? 7 Α Yes. 8 Saying that he can't go? 9 Yes. 10 It doesn't indicate in the this note that he Okay. 11 asked for some type of release saying that he could go to the 12 class, correct? 1.3 Well, no, this didn't ask if he could go. Didn't need 14 my permission to go. 15 Mr. Stevens has testified before this jury that he 16 called your office on August 19, 2011 asking for a release 17 saying that he could go to the classes. Your note does not 18 reflect that? 19 What was the date, please? Α 20 On August 19, 2011. Same date of your note. 21 No, that's not what's recorded there. 2.2 All right. As a matter of fact it says just the 23 opposite. He was asking for a note saying he couldn't go to 24 the seminar? 25 Α Correct.

```
1
           And you were of the opinion with a reasonable degree of
 2
     medical certainty that this would not be harmful for him to
 3
     at least go to the classes on the immunization, correct?
 4
     That was your opinion?
 5
           Correct.
 6
           Did you communicate that to Mr. Stevens?
 7
           I didn't personally communicate. The nurse would have
 8
     communicated.
 9
           And that was your practice to have the nurse
10
     communicate that to the patient, Mr. Stevens?
11
     Α
           Correct.
12
               MR. RAVEN: Thank you, sir. I have no further
1.3
     questions.
14
               THE COURT: Redirect?
15
               MR. BERMAN: Just a few, your Honor.
16
     REDIRECT EXAMINATION
17
    BY MR. BERMAN:
18
           Sticking with the August 19 message, your response does
     still opine that he can't give the shots, does it not?
19
20
           Yes.
21
           He can't give the immunizations whether he can attend
2.2
    the class or not?
23
     Α
           That's correct.
24
           You were asked if your March 10 note was somehow
25
     contradictory to the message that lead you to write it and
```

1 you said it was not. Was your March 10 note your opinion? 2 Yes. Yes, it was. 3 The responses that you gave to the questions, those 4 were your opinions? The May 24 response. 5 Yes. 6 Within exhibit? 7 Α Nine. 8 If you can take a look at that. Would you check 9 the date you signed that? 10 May 24, 2011. 11 Now, the questions were not your words, were they? 12 They were not. 1.3 Were you responding to the questions? 14 That's correct. 15 So that the phrase essential function in question five 16 was not your phrase, was it? 17 It was not. 18 Would it be fair to say that with your response to 19 Exhibit 5 you were just answering if there was anyway he 20 could give immunizations? 21 That's correct. 2.2 In terms of the effect that Chris' needle phobia had 23 upon him, did it cause him to avoid things? 24 Α Yes. 25 What types of things did it cause him to avoid?

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1
           He did not get a flu vaccination on a regular basis.
 2
     He did not want to have the blood work done on a regular
 3
     basis, so we were usually able to prevail to get lab work
 4
     done.
 5
           And did it cause him to avoid other situations where
 6
     shots or needles, where he might be exposed to shots or
 7
    needles?
 8
           There weren't any other ones in my practice other than
 9
     related to his immunizations.
10
           And your answers are limited to just your experience
11
     with Chris, not how it affected him outside of your practice,
12
     is that correct?
13
           That's correct.
14
               MR. BERMAN: Thank you, Doctor?
15
               THE COURT: Mr. Raven, anything further?
16
               MR. RAVEN:
                          I have nothing further, your Honor.
17
               THE COURT: Thank you, Dr. Warfel. You may step
18
     down, sir.
19
               THE WITNESS: Thank you.
20
                    (Witness excused)
21
               THE COURT: Mr. Berman?
22
               MR. BERMAN: Thank you, your Honor. Call Dr. Frank
23
     Dattilio.
24
               THE COURT: Didn't we have a conference in chambers
25
     regarding Dr. Dattilio?
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MR. BERMAN: Yes, we have to do an offer of proof.
 1
 2
               THE COURT: Ladies and gentlemen, I have to ask you
 3
     to step aside. I have some questions of the attorneys as to
 4
     what's to come next and we'll take care of that.
 5
                    (Jury excused)
 6
               MR. BERMAN: We have Dr. Dattilio, your Honor.
 7
               THE COURT: You call him as a witness and we'll
 8
     have him sworn.
 9
               THE CLERK: Doctor, please come forward to be
10
     sworn.
             Would you state your name for the record, please.
11
               THE WITNESS: It's Dr. Frank M. Dattilio,
12
     D-A-T-T-I-L-I-O.
1.3
14
15
16
17
18
19
20
21
22
23
24
25
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Dr. Dattilio - by the Court

```
1
                DATTILIO, having been called as a witness,
     being duly sworn, testified as follows:
 2
 3
               THE COURT: This procedure is not an unusual one.
 4
     Sometimes when experts render opinions on various topics,
 5
     there's a disagreement between plaintiff's side and
 6
     defendant's side as to what essentially is going to be your
 7
     testimony and in order for me to allow certain questions to
 8
     be asked and answered, I have to understand basically what
 9
     you're going to say in general. I mean, I'm not going to do
10
     any in depth.
11
               THE WITNESS: I understand.
12
               THE COURT: Here there was mention in your report
13
     of not only the trypanophobia which is the fear of injections
14
     or needles, depending on who you talk to, but also there was
15
     mention of obsessive compulsive behavior. You use language
16
     that would lead me to believe that there was some connection
17
    between the two or perhaps the plaintiff had both problems
18
    but they weren't in any way connected or one didn't grow out
19
     of the other or was exacerbated by the other. I'd like to
20
     hear what your explanation of that would be.
21
               THE WITNESS: Sure. Do you want an open response
22
     or the response to his question?
23
               MR. BERMAN: No, respond to the Judge's question,
24
     please.
25
               THE WITNESS: Okay. All right. In this particular
```

Dr. Dattilio - by the Court

```
case, Mr. Stevens has obsessive compulsive disorder which is
 1
 2
     part of his personality disorder and was there prior to the
 3
     development of any specific phobias that he experienced,
 4
     namely fear of heights, fear of needles, blood, et cetera.
 5
     So in this particular case, and I emphasize that, the OCD,
 6
     Obsessive Compulsive Disorder, existed first and the others
 7
     came second to that based on his experiences in his life and
     what manifests it or maintains it is the obsessive compulsive
 8
 9
     characteristics of his personality that contributes to him
10
     being resistant in certain areas.
11
               THE COURT: Okay. Well that helps. As I
12
     understand it, you also opined that the obsessive compulsive
1.3
     behavior is a neurological problem, is that right?
14
               THE WITNESS: Well, it can have -- it substrates in
15
     neurological functioning. We find that individuals are sort
16
     of hot wired, if I may use that term, to be obsessive
17
     compulsive.
18
               THE COURT: So that's genetic rather?
19
               THE WITNESS: Well, correct.
20
               THE COURT: All right. In this case it's your
21
     opinion that was the plaintiff's situation?
22
               THE WITNESS: Yes. I believe that's the way he's
23
     wired.
            That's the type of individual he is.
24
               THE COURT: All right. Well thank you, Doctor.
25
    don't want to probe any further. I don't want to get into
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1
     what the direct or the cross would be. That's up to you guys
     but I think I needed to establish those things to allow him
 2
 3
     to testify before this jury and I would listen to argument
 4
     from either side as to whether or not he should be allowed to
 5
     express the opinion.
 6
               MR. RAVEN: Can we do that outside the presence of
 7
     the witness?
 8
               THE COURT: Sure.
 9
               MR. BERMAN: Can I ask him a couple questions
10
     though before we do that?
11
               THE COURT: You can.
12
     DIRECT EXAMINATION
13
    BY MR. BERMAN:
14
           Doctor, is it your opinion that the trypanophobia
     arises out of the OCD?
15
16
           In this case, yes.
17
           Can you explain that?
18
           Yes. Because he is a very conscience individual and he
19
     is very control oriented, so he doesn't like situations in
20
     which he's often out of control and when he sees a needle or
21
     an injection or blood is drawn, there's a sense of
2.2
     surrendering or helplessness. That's a good part of his
23
    makeup.
           Does it also affect -- the trypanophobia, does it
24
25
     affect his ability to give an injection?
```

Dr. Dattilio - Cross

```
1
                 More so particularly he has to look at what he's
 2
     doing. When one has to receive an injection or blood drawn
 3
     they can look away, they can wait for the stick. When you're
 4
     actually administering an injection you have to look at what
 5
     you're doing and be conscious and that's where he's got a lot
 6
     of problems.
 7
               MR. BERMAN: Thank you.
 8
               THE COURT: Mr. Raven.
 9
     CROSS-EXAMINATION
10
     BY MR. RAVEN:
11
           Dr. Dattilio, can a person have OCD without having
12
     trypanophobia?
13
           Absolutely and vice versa. An individual can have
14
     trypanophobia without OCD.
15
           And prior to your seeing Mr. Stevens, had you ever seen
16
     any medical records reflecting that Mr. Stevens had OCD?
17
     Α
           Never.
               MR. RAVEN:
18
                          Thank you.
19
                          All right. Do you want to have
               THE COURT:
20
     argument outside the presence of the doctor now?
21
                          Yes, please.
               MR. RAVEN:
22
               THE COURT:
                           I think it's easier, if you don't mind,
23
     we'd ask you to step down and exit the room. We can go in
24
     the back room but there's another judge there who might take
25
     umbrage.
               Thank you very much, sir.
```

1 (Witness exits courtroom)

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THE COURT: We will hear Mr. Raven first because he's objecting to testimony. I think I understand what the doctor's going to stay.

MR. RAVEN: Your Honor, I think it is so prejudicial at this point to allow a jury to hear a diagnosis of a condition that can exist in and of itself without trypanophobia, something that was not presented to Rite Aid as a disability. They would have no way of knowing about it, being able to consider it in terms of a reasonable accommodation. More importantly, even if their analysis were it qualifies as an ADA disability, there's going to be testimony in this case from Jim Wickens, he was questioned on this at his deposition as to how he came to the conclusion, at least from Rite Aid's perspective, whether this patient had or Mr. Stevens had an ADA disability as defined under the They never got to consider whatsoever that this gentleman may or may not have the OCD and to now allow the jury to take that into consideration, something that Rite Aid could never consider, is so different from just evaluating the trypanophobia and a phobia, whether it qualifies under the ADA. I believe that Dr. Dattilio's testimony is something that if it gets before the jury, Rite Aid just has no way of responding to that whatsoever and at this point to allow it to come in and then say Rite Aid's testimony is

going to be -- we only evaluated the trypanophobia. We never knew about it. He never advised us. He had never certainly been diagnosed with it. It's so prejudicial and I believe it really should not be permitted to come before this jury under 403. It was never even diagnosed until after the litigation got started and more, importantly, diagnosed by an expert, not even a treating physician.

THE COURT: Mr. Berman.

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MR. BERMAN: The trypanophobia, the fear of needles, which Rite Aid was aware of, Dr. Dattilio testified is an offshoot, came from an underlying condition but they're related. Rite Aid had, Rite Aid did not ask for any They didn't ask for any medical records. diagnosis. asked five questions. I don't believe under the ADA you're required to provide a complete medical diagnosis. didn't ask to examine. They didn't ask what the details were. Dr. Dattilio's report was provided many months ago. They had, Rite Aid had every opportunity to have him examined and to look into this and they haven't done so. But underlying this most importantly is Dr. Dattilio's testimony, Mr. Stevens suffers from trypanophobia. His trypanophobia comes from his OCD. And how his trypanophobia works is related to the fact that this is from OCD as opposed to maybe some other cause. But it's one condition, the disability is the trypanophobia but the details of Mr. Stevens'

trypanophobia include the fact that it's based on OCD. 1 2 THE COURT: Well, I think there's -- when the 3 defendant argues about Rite Aid not being able to properly 4 classify Mr. Stevens before they fired him because they 5 didn't know about the OCD, they only knew about the 6 trypanophobia, I think that is problematic but it misses the 7 mark because I don't even think Mr. Stevens knew he had OCD 8 until Dr. Dattilio diagnosed him with that, so he couldn't have disclosed that nor could Dr. Warfel have disclosed that 9 10 to Rite Aid because they didn't know about it. And the 11 problem -- the thing I see basically, I don't think the OCD 12 really makes any difference. I think the whole thing is 13 about the fear of needles even though it arises out of an 14 underlying neurological -- he didn't really -- he skirted 15 that one but arising out of a neurological problem that he 16 calls Obsessive Compulsive Disorder and so I just think 17 that's a background thing. I don't think that is any more 18 telling on what the jury's decision is going to have to be in 19 this case. So under 403 I'm going to rule that the probative 20 value is not exceeded by the prejudicial effect and I'm going 21 to allow him to testify to that. 2.2 MR. RAVEN: Can I respond to that? 23 THE COURT: Certainly you can respond. 24 MR. RAVEN: Mr. Berman raises something very interesting. He says that Rite Aid could have examined him. 25

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They could have asked for Dr. Warfel's records. Under the
 1
 2
     ADA and under the interactive process, they asked the
 3
     treating physician, Dr. Warfel, what his condition was.
 4
     don't have -- they, the employer, doesn't have the obligation
 5
     to look through all of his medical records and even if they
 6
     did, it still wouldn't have been there. But more
 7
     importantly, if there are many conditions, psychological
 8
     conditions and neurological conditions that qualify under the
 9
     ADA, depression, anxiety, OCD could be one of those.
10
               THE COURT:
                           Right.
               MR. RAVEN: And what I'm afraid is that this jury
11
12
     could just take that fact alone, something that Rite Aid
13
     never got to consider when they did their research to
14
     determine whether they believe they had -- Mr. Stevens had an
15
     ADA disability. The jury could, in fact, take the OCD alone,
16
     without the trypanophobia, and determine that he has an ADA
17
     disability. How prejudicial, how more prejudicial can you
18
     get? They could hang their hats on that alone. Judge, if
19
     this case does go up to the Second Circuit --
20
               THE COURT:
                           Is that a threat?
21
               MR. RAVEN:
                          Well, no, no. That's not what I meant,
22
    but if somebody else does consider this, now you've
     interjected another factor into this case that Rite Aid never
23
24
    had an opportunity to evaluate.
25
               THE COURT:
                           I understand your argument. You have
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some good points but Rite Aid did have an opportunity.
Rite Aid came into possession of Dr. Dattilio's report, they
had all the opportunity in the world to order, to ask for a
deposition and go through all this stuff with him but you
didn't do that.
          MR. RAVEN:
                     That wasn't my point.
completely different from what I'm arguing.
          THE COURT:
                     Maybe it is but it's important to me.
          MR. RAVEN:
                     The issue is what was presented to Rite
Aid at the time Mr. Stevens presented his ADA claim.
Anything that happened during the course of the litigation,
the jury doesn't consider. If there's another diagnosis
that's made tomorrow, the jury doesn't consider that.
It's -- the issue is what was the employer faced with at the
time and at the time that they terminated him. They were not
facing under any circumstances a diagnosis of OCD.
no way of knowing it. Even if they had asked Dr. Warfel, he
wouldn't have known and now the diagnosis is made after the
fact, after the termination, after the litigation is started.
How can we ask a jury to consider what Rite Aid was facing
when they didn't know about it and even if they had sent him
for 14 exams, which they're not obligated to do, who says
they're going to diagnosis him with OCD. They didn't have an
obligation to examine him at the time. They had an
obligation to ask questions of his doctor. So now to allow a
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diagnosis to come in after the fact is, I think, the most
 1
 2
     prejudicial thing that could ever happen in this case.
 3
               THE COURT: Well, that's okay. You can argue that.
 4
     You can argue that to the jury but my ruling is that it's not
 5
     and I'm going to allow the Doctor to put it before the jury.
 6
     There's no way anybody could have told Rite Aid he had OCD
 7
     until Dr. Dattilio diagnosed it recently. That doesn't mean
 8
     this can't go before a jury and to say the jury's going to
 9
     decide this case based on OCD, as opposed to trypanophobia,
10
     is pure speculation. I don't know that. You don't know
11
     that. You hope that's not the case. I don't know what's
12
     going to happen. What's the jury's going to do. Every time
13
     I try to divine that I'm wrong.
14
                    So my ruling is that this underlying
15
     diagnostic fact was discovered when Dr. Dattilio examined him
16
     way after he was fired by Rite Aid, but that doesn't mean it
17
     can't come before the jury as the doctor's opinion as to how
18
     the trypanophobia was anchored in the obsessive compulsive
19
     disorder. I don't know how else to say it. I'm not going to
20
     say it again. That's my ruling.
21
               MR. RAVEN:
                           Thank you.
2.2
               THE COURT:
                          You have an exception.
23
               MR. RAVEN:
                           Thank you, your Honor.
24
               THE COURT:
                           Although you don't need one.
25
               MR. RAVEN:
                           That's why I didn't do it.
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1
               THE COURT: Bring the jury in.
 2
                    (Jury present)
 3
               THE COURT: All right, Mr. Berman, do you have a
 4
     witness to call for us.
 5
               MR. BERMAN: I do. May I leave the courtroom for
 6
     one moment to grab Dr. Dattilio?
 7
               THE COURT: Sure. No kibitzing.
 8
               MR. BERMAN: No kibitzing, your Honor.
 9
               THE COURT: The doctor has been sworn, ladies and
10
     gentlemen, so we don't need to swear him again. He's under
11
     oath.
12
     DIRECT EXAMINATION
13
    BY MR. BERMAN:
14
           Good morning, Doctor.
15
           Good morning.
16
           Would you state your name and business address for the
17
     record, please?
18
           Yes. It's Dr. Frank M. Dattilio, D-A-T-T-I-L-I-O. All
19
     one word, no apostrophe. My address is Suite 3904D, as in
20
     David, 1251 South Cedar Crest, two words, Boulevard,
21
     Allentown, Pennsylvania 18103.
2.2
           And can you tell us your professional credentials, sir?
23
     Α
           I am a clinical and forensic psychologist.
24
           What degrees do you have?
25
           I have a PhD in clinical psychology. I also have a
     Α
```

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certificate of post doctoral training fellowship through
 1
 2
     Department of Psychiatry at University of Pennsylvania School
 3
     of Medicine.
 4
           Where did you receive your PhD and when?
 5
           I received my PhD from Temple University in
 6
     Philadelphia in 1986 and subsequently my post doctoral
 7
     training in fellowship through the Department of Psychiatry
 8
     at the University of Pennsylvania School of Medicine.
 9
           And your post doctoral, tell us about your two post
10
     doctoral fellowships?
           One is in the field of cognitive therapy through the
11
12
     department of psychiatry in which I underwent training for
1.3
     the treatment of anxiety disorders, depression and
14
     personality problems. I later returned though for another
15
     fellowship in the department of psychiatry in forensic
16
     psychiatry/psychology where I was trained in the assessment
17
     of forensic matters, both civil and criminal.
18
           What licenses and certifications do you hold?
19
           I'm licensed as a psychologist in the State of New
20
     York, New Jersey, Pennsylvania and Delaware. I'm also Board
21
     certified by the American Board of Professional Psychology.
2.2
           And what present positions do you hold?
23
           Well, aside from being a clinical and forensic
24
     psychologist in private practice, I'm on the faculty of
25
     psychiatry at Harvard Medical School in Boston.
                                                       I'm also
```

with the Department of Psychiatry at the University of 1 2 Pennsylvania School of Medicine in Philadelphia. 3 Can you tell us about your clinical experience? 4 Well, I have -- I've been in the field about 35 years. 5 Close to it. I always conducted psychotherapy practice of 6 treatment, anxiety and depression, couples and family 7 problems. During the course of that time I was also actively involved in clinical assessment and later became involved in 8 9 conducting assessments for courts, both on the federal and 10 state level. 11 Going back to your faculty positions at University of 12 Pennsylvania and Harvard, what is it that you teach at those 13 institutions? 14 Okay. My appointment is Department of Psychiatry at 15 Harvard. I have taught in the residency training program, so 16 when psychiatrists go through medical school, they go through 17 four years of residency training and I taught the last two 18 years of that PGY, post graduate year, three and four. And I 19 will teach them particular techniques and assessment and 20 treatment of anxiety, depression, family and couples 21 problems. 22 In addition to that, I've also been part of the 23 program of psychiatry and just this past year I started as a 24 consultant to the Harvard Law School, they have what's called 25 a trial advocacy program, so they take young lawyers like

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1
     this man when they're in their third year of law school.
 2
           Did you say young?
               THE COURT: He said like.
 3
 4
           I said like. In their third year of law school and we
 5
     train them on how to conduct effective direct and
 6
     cross-examination so that when they go out into the field
 7
     they know, particularly with medical and
 8
     psychiatric/psychological experts. The University of
 9
     Pennsylvania, I supervise psychiatrists for many years who
10
     were part of the program of cognitive therapy so they're
11
     learning techniques for treating depression and anxiety and
12
     other disorders and more recently in the past 10, 12 years,
13
     I've been teaching in the forensic psychiatry fellowship
14
     program. So after a psychiatrist goes through medical school
15
     for four years and they complete their psychiatric residency
16
     for four years, they can opt to go through a fifth pathway or
17
     fellowship in a specific area. It could be sleep medicine,
18
     it could be different types and one is forensic psychiatry.
19
     So I teach that program. I also supervise and research in
20
    both areas.
21
           How about professional publications of books or
2.2
     articles, can you tell us about those?
23
                  I have about 300 publications that include
24
     books, articles, chapters, many of which are on anxiety
25
    disorders, treatment of such. Some are in the forensic
```

1 My works have been translated to about 30 languages 2 used in aiding countries and training programs. 3 Do you have any specific education, training assessment 4 and treatment of anxiety disorders? 5 I've been fortunate to have some of the best 6 training in the world. I worked under a Joseph Wolpe, 7 W-O-L-P-E, MD. He was a psychiatrist at Temple University. 8 He was known as the father of behavior therapy. He was one 9 of the leaders that developed the specific treatments for 10 phobias and anxiety disorders. And then I later went to work 11 with the father of cognitive therapy, Aaron Beck, B-E-C-K. 12 He's also a psychiatrist. He was at the University of 1.3 Pennsylvania and that focused on the combination of cognitive 14 and behavioral treatment for anxiety behavior disorders, 15 depression and couples and family relationships. 16 And by the way, is Mr. Stevens' trypanophobia, is 17 trypanophobia such a disorder? 18 That's T-R-Y-P-A-N-O-P-H-O-B-I-A for the record. Yes. 19 What does that mean in layman's terms? 20 Fancy term from the Greeks, everything's borrowed from the Greeks, that makes it difficult for us. Basically a 21 2.2 needle or piercing phobia. Trypanohpobia comes from the 23 Greek which is the sharp object or stick. So they refer to 24 that as fear of needles, fear of sharp objects. 25 In what states have you -- have you been admitted as an

expert in clinical and forensic psychology? 1 2 State of New York, New Jersey, Pennsylvania, Delaware, 3 Maryland. I've also been in the federal district, Eastern 4 and Middle, of all those states. 5 Have you testified on behalf of either prosecution, 6 plaintiff, defense and/or served as an expert for the Court 7 on anxiety disorders? 8 Yes. 9 Tell us about that, please. 10 Well, many times I'm called to assess someone for the 11 plaintiff or the defense in civil matters or it may be a 12 criminal matter and if that's the case, then it might be 13 either the prosecution or the defense. Many of the times 14 have been for defense in criminal matters and also sometimes 15 the Judge. When they have conflicting opinions, the Court 16 has assigned me as their expert. It's not often but rarely. 17 Once in a while the courts will say I'd like our own opinion 18 to compare. 19 0 And you've been retained for that position? 20 Α Yes. 21 How many times have you testified? 2.2 Α Oh, hundreds. A lot of times. 23 All right. Let's turn to Mr. Stevens now. Did there 24 come a time when you were asked to evaluate Mr. Stevens? 25 Α Yes.

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1
           And for what purpose?
 2
           I was asked to assess whether or not his anxiety
 3
     interfered with his ability to administer injections as part
     of his job.
 4
 5
           And who asked you to do that?
 6
           I was asked by Attorney Robert Thorpe.
 7
           That's Mr. Thorpe sitting right there, is it not, from
 8
    my office?
 9
           Yes, sir.
     Α
10
           Did you evaluate him and when?
11
           I did.
12
           Tell us about that.
1.3
           I conducted an extensive evaluation over two visits.
                                                                   Τ
14
     saw him on 3/5/14 and 3/7/14 and I did a very thorough
15
     history of his life from the moment of his birth, what he
16
     could tell me about his early years, all the way up until the
17
     present time which was 3/7/14.
18
               Now in addition to that, I also administered a
19
     battery of psychodiagnostic tests and measurements.
20
     are instruments that are designed to provide us with
21
     additional information over and above what we're getting
2.2
     verbally from the individual. It's an added measure of
23
     assessment, if you will, other than eyeballing them to use a
                  So if you go to an emergency room with a
24
     crude term.
25
     complaint and they look at you, they examine you and they
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say, well, we think you may have this type of disorder.
 1
 2
     They'll also order an X-ray or a CAT scan or MRI to look at
 3
     the surface. These measurements help us look below the
 4
               They're empirically based meaning they've been
 5
     tested and weighted on norms against people that have certain
 6
     disorders and who do not. So it helps us determine whether
 7
     or not the individual has the criteria that they're
 8
     complaining about and whether that's genuine, because some
 9
     people can fake it and most of the time you can sense when
10
     they're not being honest, but also the tests are an added
     measure to tell us there's no inconsistencies to what they're
11
12
             In addition I spoke with a family member.
1.3
     interviewed his wife. I also reviewed a host of materials
14
     which I've listed on the first and second page of the report.
15
           What were those materials?
     0
16
           Read them into the record?
17
           Yes, sir. The report is not in the record.
18
           Okay. I reviewed the original complaint which was
19
     filed in United States District Court, Northern District of
20
     New York. I also looked at the agreement concerning material
21
     covered by confidentiality, stipulated and protected
2.2
     agreement in the District Court. The defendant's answer to
     civil action that was filed. I also reviewed cover letter
23
     from Attorney Thorpe, relevant EEOC documents, including Rite
24
25
    Aid's position, statement. Mr. Stevens' response to Rite
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Aid's position, statement and the EEOC determination.
 1
 2
     reviewed relevant pleadings to EEOC, including the amended
 3
     complaint, the answer to the amended complaint and employment
 4
     records and medical records for Mr. Stevens.
 5
     correspondence from a Daniel Berman, Esquire, dated
 6
     2/5/14. Determination from the United States Equal
 7
     Employment Opportunity Commission in Buffalo, local office
 8
     record, that was dated 2/20/2013. Correspondence to United
 9
     States Equal Employment Opportunity Commission from a Cheryl
10
     Fyffe-Gauntlett, F-Y-F-E dash Gauntlett, G-A-U-N-T-L-E-T-T of
11
     Raven and Kolbe, LLP dated 8/31/12. I reviewed
12
     correspondence to a Mary Anne, two separate words, Drabczyk,
1.3
     D-R-A-B-C-Z-Y-K of the United States Equal Employment
14
     Opportunity Commission from Robert J. Thorpe, Esquire of
15
     Hancock and Estabrook, E-S-T-A-B-R-O-O-K, LLP, dated
16
     12/13/12. I've reviewed correspondence from the Mark Warfel,
17
     W-A-R-F-E-L, DO. From Michael J Sciotti, S-C-I-O-T-T-I,
18
     Esquire, dated 12/20/13.
19
           Was that a letter attaching Dr. Warfel's records?
20
           Correct. Medical records of Mr. Stevens from the Saint
21
     Elizabeth's Medical Group, Faxton, F-A-X-T-O-N Street, Health
2.2
     Care, Steven J. Colver, C-O-L-V-E-R, MD, urologist and Norman
23
    Meslin, MD, colon/rectal specialist. I also reviewed the
24
     work, the work search history for Christopher Stevens dated
25
     8/23/12 to 10/11/13. Various correspondences that emanated
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from Rite Aid Pharmacy. Photocopies of Mr. Stevens' Bachelor 1 2 of Science Degree in Pharmacy from Union University of Albany 3 College of Pharmacy dated 6/4/77. Also a copy of Mr. 4 Stevens' pharmacy license in the State of New York dated 5 9/13/77. Current license, registration certificate for 6 Mr. Stevens dated 9/30/13. Various materials from Rite Aid 7 Pharmacy regarding clinical services and training. An 8 Associate at Rite Aid Pharmacy, quote, an associate atlas, 9 quote. Performance appraisals for salaried associates, 10 Mr. Stevens, dated 8/20/08. A congratulatory letter to 11 Mr. Stevens from Mr. Michael C. Feina, F-E-I-N-A for celebrating 40th year anniversary and a service award pin 12 1.3 from Rite Aid to Mr. Christopher Stevens for 25 years of 14 service. 15 Would it be fair to say that in performing your 16 evaluation assessment you relied upon the medical records and 17 the examination and interviews with Mr. Stevens and his wife? 18 Yes. Α 19 The other materials were just background? 20 That's correct. 21 All right. Tell the jury what you learned about 2.2 Mr. Stevens' background? 23 Well, in conducting a complete history I learned that 24 he was the fourth of five children born in Utica, New York. 25 He was raised in Utica. He was raised to an intact family,

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both mom and dad were in. Had a pretty good life growing up. There was no serious history of illicit drug or alcohol abuse. Father consumed alcohol but was never abusive or created any turmoil in the home. He also went to school, public school system and did fairly well. He was an A student. He had no real problems during his early school years. No adjustment issues. He was also a conscience student. He was an Eagle Scout at one point and he actually was somewhat shy. He didn't date very much during his later years. Always hard worker. He worked part time at 16 at a drugstore as a local cashier and then in the stockroom of the pharmacy and enjoyed himself. He was a good worker and had no problems on the job. First trauma came when he was a teenager. His father became ill with cancer and unfortunately he didn't live very long. He passed when Mr. Stevens was 18 years of age and this was tough because the family no longer had income from his father so his mother had to work and so did Mr. Stevens in order to help with the family. And mother was depressed for a while because she lost her spouse and so he was very supportive. She had her own bouts of depression that were related to bereavement according to him. He continued to work and go to school. became interested in his work at the pharmacy and admired the pharmacy work. So the man who was head pharmacist who supervised him sort of started to encourage pharmacy as a

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field and I think that's where his interest developed and he encouraged him. He actually was instrumental in helping Mr. Stevens get a scholarship to go. So he graduated from high school and went, attended the Albany School of Pharmacy and, once again, was a good student. As and Bs. He really was never involved with any illicit drug or alcohol during his years. He tried a little bit of alcohol but he was not prone towards that and he didn't really date at all. He was rather shy. He got through pharmacy school and unfortunately within the five-year period of losing his father, his mother become ill with pancreatic cancer which was another blow because I think he was still reeling in the death of his dad. So he lost two parents within five years. Mom managed to hang on until he graduated but it was only four months after he graduated that she lost her struggle with cancer. So this was a tough lost for him and he and his brother had to take care of the estate. They really didn't have much but they lived in the house and they eventually sold it. During this time Mr. Stevens had come back. He passed his boards and became a pharmacist, ironically at the same pharmacy he had worked as a kid so it was sort of -- important for him and It was there that he met the love of his life who was a cashier. He started dating her and after four-and-a-half years they married. From that point Mr. Stevens went on to work as a pharmacist for decades. He worked in various

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locations and then eventually the store that he worked for was purchased by Rite Aid and he became employed at Rite Aid. The longest I think -- the period of time that he worked at any one store was in New Hartford. He remained there from 1985 to 2000 and this was formally, I think, Carl's Drugs. C-A-R-L apostrophe S, and then eventually became Rite Aid. Guy that loved his work. He gave 110 percent. His patients loved him. Wherever he went he was very conscience. there were other employees out he'd sometimes put in 80 That's a lot of hours to put in and he achieved it, status of head pharmacist and was always very conscience. Little obsessive compulsive with regard to files and having everything in order but that's a good thing, I think, in my opinion. We want people that monitor our medication or our health to be a little obsessive and he was. He was always diligent in his job and would go with the flow and he's the type of individual who is a pleaser in many ways. He follows the rules and does what he's told and this constituted him being a fairly good employee. He had gotten a couple of awards I think. I believe he got award for employee, for being a good employee and also he got a pin for being there for 25 years. And he worked until the problem arose with regard to the injections. Did he develop any psychological disorders during the course of his life time?

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1
     Α
           Yes.
 2
           What were they or tell us about it?
 3
           What is it?
 4
           What is it.
 5
           What is it.
                        Still here. Well, first of all, he has
 6
     always been a very kind of obsessive compulsive type of
 7
     individual.
                  They put hundred percent into what they do.
 8
     They're very fastidious and very conscience about work. You
 9
     know, this dovetails with how he's been completely out of
10
     control with his life when he lost his folks. You're out of
11
     control, something you want to control but you can't.
12
     loses his dad and then his mom. So this obsessive compulsive
1.3
     sort of nature became fortified because we sometimes deal
14
     with faith issues like death and loss but becoming overly
15
     controlling with what we can manipulate and so he threw
16
     himself into his work and very diligent about that.
17
     practiced his craft in an obsessive compulsive type manner.
18
     Very conscience about overchecking doses and scripts.
19
     there wasn't something that was clear, he would call.
                                                             Ι
20
     remember he told me one store he went to, files were messy,
21
     spent a lot of time organizing, making sure everything was in
2.2
     order and he could find it and his stores ran well. So, it's
23
     a disorder that he sort of made work for himself but the
     negative aspect of that was that he was sort of unyielding at
24
25
     times and a little bit rigid and he also developed some
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1
     simple phobias. One to height and the other to needles and
 2
     blood draw sticks. Again, things where it would promote not
 3
     having a lot of control over the environment of the
 4
     circumstance. Part of his nature. And certainly with that a
 5
     little self focus because of his consciousness and these are
 6
     disorders but, you know, in some ways, in many ways people
 7
     allow them to work for them until there's a problem when they
 8
     can't, they don't have a lot of elasticity or flexibility and
 9
     then it becomes a more pronounced issue.
10
           You mentioned he developed specific phobias. One of
11
     them was trypanophobia?
12
           Trypanophobia or let's transfer that to needle phobia.
13
           Would you explain in detail to us Chris' trypanophobia?
14
     First of all, how did you confirm the diagnosis of
15
     trypanophobia with Chris?
16
           Several ways.
17
           What did you do?
18
           Several ways. The psychodiagnostic testing helps us do
19
     that. Also the assessment and the history. And I also used
20
     a technique called exposure which I gave him no forewarning,
21
     I produced a 27-and-a-half gauge syringe or what's called an
2.2
     insulin syringe, same size syringe that we use or are used to
23
     give flu slots. I pulled it out of the drawer --
24
           Let me stop you for those who might not look at the
25
    needle that they use for the flu shots. Is it a small one,
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large one?
 1
 2
           It's about this big (indicating). It's got a thin
 3
     barrel where the fluid is lodged and then the needle actually
 4
     is about the size of a large sewing thread needle.
 5
           So when you say this large, you're talking about the
 6
     whole syringe?
 7
           Syringe. Plunger, barrel and needle about this big
 8
     (indicating).
           Needle itself, can you give us --
 9
10
          About that long (indicating). It's not injecting a
11
     whole lot of fluid. Usually insulin or flu vaccine. So I
12
     produced it, laid it on a desk and I watched the reaction.
13
     Okay. Unprepared. Unprepared. Spontaneous. And typically
14
     it's spontaneous reactions that people can't rehearse. So he
15
     got white and looked and I took the cap off the syringe and I
16
     said I want to show this to you and he looked at it and he
17
     didn't like looking at it and then I took it and I drew the
18
     edge of the needle to my skin and I punctured the skin on top
19
     of my hand until it bled and I thought he was going to faint.
20
     He got white and did not do well at all, turned his head and
21
     was a little annoyed with me and rightly so because when we
2.2
     treat people we don't do that. We don't surprise them but
23
     this was an assessment. So I was looking for that
24
     spontaneity and after treating people for 30 years I can tell
25
     when they're pretty much, when they're putting on a show and
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They just have that spontaneous sick look to them and they turn white, very uncomfortable and so I asked him about how he felt. He said I don't like looking at that at all, why didn't you tell me that? Well, I want to see your reaction. I pulled it out and I wiped off the blood. literally let him look at the blood. We discussed it, we talked about how he felt seeing the blood, how he felt about the needle without puncture, how he felt when he saw the That's one measure that I used to puncture, so forth. In addition to the history that I took with regard to his experiences with needles. Can you tell us about that. When he was very young, about eight years old, he developed an illness and the family physician suspected it might have been meningitis. So he went to the hospital and one of the tests for meningitis is a spinal tap in which they inject a needle in the spine and, in fact, I had the wonderful pleasure of having that experience one time which is horrible and they draw out cerebral spinal fluid to measure the level of proteins. That tells them whether or not the person has meningitis or not. So he was threatened with the possibility of having this done. Apparently they told him that they were going to do this but then they didn't because they ruled out he had meningitis. That was very nerve racking for him. He didn't care for that at all.

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was a bad experience and he recalls that he had a lot of heightened anxiety about getting any kind of injection.

It was subsequent to that period that he had to undergo a few inoculative injections. He doesn't remember receiving any Novocaine at the dentist but he does remember not liking the experience at all with needles and having a great deal of difficulty with them. Then at age 18 he dropped a large item on his foot in the pharmacy. He injured So when he went to the emergency room, they looked at it, without warning pulled out a needle and stuck him in the foot which really sent him through the roof because it was really painful and a large needle and he -- I think that worsened his anxiety at that point. And he yelled loudly and then he had to receive his tetanus shot at one point. was also a very negative experience and he had a great deal of difficulty with it to the point where he can't even use a needle to get a splinter out. He just does not like any puncturing of the skin at all. So, of course, when he got married he had to give blood and that was a nightmare. had a hard time giving blood but it seems that the stick of a draw of blood was a little easier than the jab of an injection and certainly watching it and looking at it is very difficult for him, which is most people that can have any fear of needles turn their head, wait for the stick and then not look at it. Seems to be more painful when you watch

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piercing their skin and draw. So that contributed to his
     absolute disdain for any kind of needles and punctures and he
     avoided it as much as he could.
           Can you tell us, first, how this affects Chris with
     respect to receiving injections and then how it would
     affect -- do you have an opinion with respect to how it would
     affect him giving injections?
           All right. Well, anyone who receives an injection and
    most of us have, you're on the receiving end, so there's no
    performance involved other than just lying there.
           Let me interrupt because I want to make sure it's
     clear. When I'm asking for your opinion, I'm asking within a
13
     reasonable degree of professional certainty.
           Yes.
                 That's correct. It's not -- there's no
15
     performance involved. There's submitting and bearing it,
     hurrying it, getting it over as quick as possible. So he has
17
     been able to tolerate that when absolutely necessary.
     Doesn't like it, tries to avoid it but when he has to he gets
19
         Creates a lot of anxiety for him so he's better off,
     like most people that are needle phobics, when they don't
     know it's coming, it hits them, then it's over. But when
     you're performing it's different because you can't look
     away. You can't cognitively avoid and when I say cognitive,
     think about being somewhere else or something pleasant. You
25
    have to focus on what you're doing and you have to watch the
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So you have to watch the skin being pierced and
 1
 2
     inevitably you have to watch some blood, wipe it usually with
 3
     an alcohol pad or, you know, sterile solution, put a BandAid
 4
     over it. So there's a lot to do with Mr. Stevens' issues. A
 5
     big problem is lightheadedness and fainting. Becoming faint,
 6
     even when he's seated, there's trouble with that. His
 7
     concern was how am I going to perform this function
 8
     repeatedly when I have to watch it, look at it and I'm not --
 9
     I can't quarantee I'm not going to drop over. You know,
10
     there's lots of concerns with somebody potentially fainting
11
     when they give an injection. I don't want anybody fainting
12
     when they give me an injection. I don't want the needle to
13
     break off in my arm or to drag and cause a laceration or --
14
     you want it done competently. So this was his concern and he
15
     really just did not believe that he could do this at all.
                                                                Не
16
     knew his anxiety was too high and so --
17
           Let me ask you a question: Within a reasonable degree
18
     of professional certainty, was he right?
19
          Absolutely. Absolutely. I mean in his condition?
    Α
20
           Yes.
21
           In my professional opinion he should not be performing
22
     a function when his anxiety is so high it will interfere with
23
     that ability and to do it correctly because we're talking
24
     about a human being. We're not talking about picking a stick
25
     of -- piece of meat or wood. We are talking about a human
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1 He has to remain vigilant in the event that there's a 2 negative reaction. Anaphylaxis, which is what sometimes 3 individual can experience after they get an injection. 4 he's not in a position to be able to function, then you know 5 that's a major concern. So I don't think antically he felt 6 as well as physically able to do that. 7 Doctor, would the effect of giving an injection given 8 his current condition affect his ability to concentrate for 9 any period of time after? 10 Sure. 11 Tell us about that. 12 Well, when anxiety raises to that level -- everybody's 13 experienced some anxiety at one time or another. You're 14 hypervigilant. Your blood pressure goes up. You're not 15 always focused on what you should be doing because you're a 16 little bit beside yourself. So to go back and then 17 concentrate on other duties such as filling a script or 18 checking synergistic effects of medication --19 When you say synergistic? 0 20 S-Y-N. 21 Are you taking about interactions? 2.2 My understanding, pharmacists have to be concerned 23 about whether people are not getting medications, two at a 24 time that are going to cause problems and sometimes 25 physicians are prescribing, experts miss that so they need to

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25

be vigilant about that. And I treated a number of pharmacists who have explained that to me. So, he has certain concerns about being able to function after that and that was his -- that was his worry. How does this type of condition develop? Usually individuals will have a bad experience early in their life. You know, you typically are not afraid of dogs other than their bark or growl but if you've been bitten or you've been mauled or close to, your anxiety goes very high and you have more of a trauma so you may develop more of a phobia or you may have had experience with heights, so on so forth. So most develop because it was a negative experience. It hurt. It stung. Over and above. I haven't met anybody in my 35 years who was ecstatic about getting needles. Even drug addicts don't like puncturing themselves but they do because they have to. So usually there's a trauma but sometimes avoiding it because of the anticipated fear creates sort of a vacuum because then, when they eventually have to, it's become such an avoided issue that anxiety goes up even higher. So if you've been like phobic of water or heights and you've managed to avoid that pretty much and then you have to do it, it becomes worse. So it compounds over time and he's had a number of experiences where it was just There was a loss of control meaning he had to painful.

subject to it. It sort of works in harmony with his 1 2 obsessive compulsive nature. I don't like being out of 3 They like controlling their environment. So this 4 raised the level for him and in two particular areas are 5 heights and needles. There maybe other areas that he was 6 never exposed to that he could be phobic of but these are the 7 ones we know of. In Chris' case with the symptoms, can you describe what 8 9 symptoms are produced by the trypanophobia? 10 Lightheadedness, syncope, S-Y-N-C-O-P-E, fainting 11 aspect of light headedness. I'm going to tell you a minute 12 ago I said your anxiety goes up but sometimes there's a 13 vasovagal effect where the blood pressure drops rapidly and 14 you get lightheadedness and dizzy and that often happens with 15 blood and injections. 16 So it happens with Chris? 17 I watched him almost keel over when he was 18 sitting when I produced the needle. Very uncomfortable. 19 They may have increased breathing, respiration and sometimes 20 sweating. 21 Does it have an effect on his neurological functions? 2.2 Yes, because it's --23 Explain to us why and how. 24 Without getting too technical, it's the sympathetic 25 nervous system, sympathetic branch of the nervous system

```
1
     which increases our heart rate, respiration, involuntary
 2
     functions. When that is triggered, it's a neurological
 3
     reaction, okay, because we have that overdrive. And then
 4
     what shuts down those symptoms is called the parasympathetic
 5
     branch but the problem is that works much, much slower than
 6
     the sympathetic branch, so sometimes it takes a lot longer
 7
     for the symptoms to subside. You don't want to have them.
 8
     That's why most people avoid the thing they're phobic about.
 9
     They don't want to have anxiety reaction because it doesn't
10
     go away right away. Lingers for a while.
          Does it affect brain function?
11
12
          Well, the neurochemical disposition in the brain which
1.3
    has to affect those areas in the nervous system are also off
14
     so you may have some, you know, negative reactions. A lot of
15
     the jitteriness, a lot of uncomfortable feelings. Edgy.
16
           Do you have any doubt that Chris suffers from
17
     trypanophobia?
18
           No. Let me tell you, if I did, I would have never -- I
19
     wouldn't be here. Okay. I have had people who said they had
20
     certain anxieties and they were making it up. Okay.
21
    not one of those cases. This guy has it.
2.2
          Does -- strike that. What affect does it have on his
23
     ability to work?
24
          Well, in this particular situation, I don't believe
25
     that he would have been able to effectively function in
```

```
providing injections for patients and I also have grave
 1
 2
     concern about the state he would be if forced to do so
 3
     afterwards in filling scripts and taking care of his duties
 4
     as a pharmacist.
 5
           Are there other types of jobs he'd be unable to do?
 6
           I couldn't imagine him being a phlebotomist, drawing
 7
     blood all the time or, you know -- in fact, he didn't even
 8
     like looking at the needles in the pharmacy. He didn't have
 9
     to touch them, they were packaged, but he didn't like looking
10
     at them. Anything that would have to do with any puncture,
11
     infusion, stick. I'd never ask him to take a splinter out of
12
     my finger either because he probably wouldn't do a very good
1.3
     job and wouldn't do it. There's some things that in the
14
     medical field would be a problem for him.
15
           Is the condition treatable?
     0
16
          Absolutely.
17
           Tell us about the treatment.
18
           About 20 to 23 percent of the world's population or the
     United States population has needle phobias. People don't
19
20
     advertise it, but probably not many who do.
21
           Let me ask you a question: There's a scale, is there
2.2
     not; in other words, some people have worse than others?
23
                 Some people have severe, some people have it -- I
24
     mean I get them. I don't love them but I get them.
25
           Where does Chris fall on the spectrum?
```

```
He's at the high end. He's, you know, 80 percent
 1
 2
     range, 89 percent range. The only step worse is the people
 3
     who literally die because they refuse to be stuck.
 4
     that's blatant but so, you know, getting -- some people have
 5
     problems, they'll take it in the arm but they don't like it
 6
     in the mouth. The dentist has to do that. I had somebody
 7
     that had to have an injection in his eye and had real
 8
     problems after that. Understandably so. So there's
 9
     different ranges. About 20 to 23 percent of the population
10
     have it. Unfortunately, the majority of those people never
11
     get treated because they don't have. They can successfully
12
     avoid it. They don't go near needles when they're phobic,
13
     they stay away from them. If you can do it successfully,
14
     they do. But in this particular case, yeah, we have a range
15
     of severity. So there's mild, moderate, severe. And it's
16
     very treatable. If people are willing to submit and get
17
     treatment, it can go anywhere from three to five sessions to
18
    be done in a couple of months. Depends on the experience.
19
          Now, not all treatment is successful, would that be
20
     fair to say?
21
          No.
               No.
2.2
          After examining Chris do you have an opinion with
23
     respect to whether or not Chris would tend to be resistant
24
     to, first, to the idea of treatment?
25
           Well, I think he would be appropriately anxious about
```

```
it, as most people are, and I think because there's
 1
 2
     performance involved, it would be more difficult for him.
 3
     Remember, we're not just talking about treating him to be
 4
     able to go to the dentist or to have blood drawn or have
 5
     something done. I mean, we're talking about an obsessive
 6
     compulsive type of person who's very conscience about
 7
     everything he does. So if he's going to give injections, he
 8
     wants to do them right, do them stably, in a stable fashion
 9
     and he wants to be able to enjoy what he's doing and feel
10
     like he's helping people. So I think that would create --
11
     but I think if someone sits with him, works with him and
12
     says, look, it's not as bad as you think, we can desensitize,
1.3
     reduce. I think he's willing to do that. He's a pleaser.
14
     He likes making people happy. He's been doing that in his
15
     job for decades.
16
           Would the treatment be more complicated for someone to
17
     get to the point where they could administer injections than
18
     it would be to get them to the point where they could receive
19
     injections?
20
           Absolutely. Yes.
21
           Most of your experience with treatment is with respect
22
     to the people who are being treated so that they can receive
     injections, is that correct?
23
24
           Yes.
25
           That's the majority of the statistics?
```

```
1
           Although I have had people that went into the medical
 2
     field, believe it or not, and had anxiety about needles.
     Didn't think it would be that bad when they came to their
 3
 4
     level of work as a nurse or as a physician where they had to
 5
     start giving them, and the physicians can always dump it on
 6
     the nurses so they can get away with it. Particularly it's
 7
     more so with nurses who are physician assistants, then they
 8
     say I'm having more anxiety about this than I thought.
 9
     I'm worried I'm going to break a needle or have to do this
10
     again or it's a bad stick. So there's a performance anxiety
11
     component to doing it as opposed to just, let's face it, if
12
     you have to stick, you got to grit your teeth, not look,
1.3
     hurry, shoot, get it over with and it's done.
14
           That's in the case where people don't have a fear
15
     themselves of getting needles?
16
           Correct.
17
           So they're starting in a different place than Chris
18
     would be starting?
19
     Α
           Absolutely.
20
           Let me ask you this: Do you recognize this book?
21
    holding it up.
2.2
           I see it in my sleep. It's called Diagnostic
23
     Statistical Manual of Mental Disorders.
           What is that?
24
25
           It's our Bible. It's like a physician's desk reference
```

```
1
     as to the physician or the Merrick, M-E-R-R-I-C-K manual for
 2
     physicians.
                  It gives you all of the diagnostic nomenclature.
 3
     All diagnoses that are constituted by the spectrum of mental
 4
     illness.
           Is that a copy you're holding up in your hand?
 5
 6
           It's a pocket copy. It's that thing condensed here so
 7
     we can stick it in our pockets when we go to the hospital.
 8
           Given the amount of gray hair, are you actually able to
 9
     read that?
10
           I have --
11
               THE COURT: I think it's time to take a break.
12
               MR. BERMAN: Thank you, your Honor.
1.3
                    (Short break taken)
14
                    (Jury present)
15
               THE COURT: Okay, Mr. Berman, you may continue.
16
               MR. BERMAN: Thank you, your Honor.
17
     BY MR. BERMAN:
18
           Are the conditions you diagnosed of Mr. Stevens found
19
     in the DMS-5?
20
           Yes, they are.
21
           Both trypanophobia and OCD?
2.2
     Α
           Yes.
23
           Can you explain to us how the OCD and the trypanophobia
24
     are related?
25
           Okay. Well they're both anxiety disorders.
```

```
1
           And I'm talking about in Mr. Stevens' case, not in
 2
     general.
 3
           But because they're both governed off of anxiety, the
 4
     OCD is sort of the fulcrum or the housing that sets the tone
 5
     for phobias developing and so particular experiences that one
 6
     may have during their life time, particularly issues that
 7
     involve being out of control or a loss of autonomy, that
 8
     becomes the foreground for the anxiety to develop in terms of
 9
     a simple phobia. Could be a specific phobia. Could be
10
     social phobia.
11
           And in Mr. Stevens' case?
12
           In this particular case the OCD, the obsessive
13
     compulsive was there and what it generated as a result is
14
     specific phobias, namely heights and the needle phobia, some
15
     blood and there's also a little social phobia with him too I
16
     noticed but I didn't make that diagnosis but some of it's a
17
     fear, a little bit of the generalized fear of making a fool
18
     of himself in public. I think it's probably related to, you
19
     know, what happens if I don't do well with his performance
20
     and then I feel bad for the patient because his patients are
21
     very important to him.
2.2
               MR. BERMAN: I have nothing else. Thank you.
23
               THE COURT: Thank you Mr. Berman.
24
               MR. RAVEN:
                           Thank you, your Honor.
25
```

```
CROSS-EXAMINATION
 1
 2
     BY MR. RAVEN:
 3
           Good morning, Doctor.
 4
           Good morning.
 5
           Doctor, I just want to pick up on something. You said
 6
     you made a diagnosis of OCD, correct?
 7
     Α
           Yes.
           You're aware that there's no claim in this case that he
 8
 9
     ever told his employer or was diagnosed with OCD before he
10
     was terminated? You understand that, correct?
11
           That's correct.
     Α
           So there's no claim in this case for that whatsoever?
12
13
           That's correct.
14
           Doctor, you can have OCD without having trypanophobia,
15
     correct?
16
           Absolutely.
17
           The only claim in this case is that Mr. Stevens says he
18
    has trypanophobia?
19
     Α
           Yes.
20
           And that prevented him from giving injections or
21
     immunizations through his employment, correct?
2.2
     Α
           That's correct.
23
           All right. Now, Doctor, you exposed Mr. Stevens to a
24
     syringe and needle, correct?
25
     Α
           Yes.
```

1 And you said that you did it without telling him that 2 you were going to do it? 3 Right. Α 4 Before you injected yourself, did you tell him you were 5 going to do it? 6 Yes. 7 All right. And did you, at the time that you performed 8 those tests, have Mr. Stevens hooked up on any type of 9 monitors to measure his blood pressure? 10 No. 11 Did you have any type of instruments or measurements of 12 his pulse? 1.3 Α No. 14 Would it be fair to say that when you performed the 15 tests, you were just observing Mr. Stevens, correct? 16 Eyeball, right. 17 And you were basing your opinion on complaints or 18 anything he said to you, correct? 19 Based, based on complaints. I based on my observations 20 of his nonverbal behavior and what I observed commensurate 21 with the people that I've treated of phobias over the years. 2.2 So I relied on my credible judgment. 23 Would it be fair to say you were basing it upon the subjective complaints of Mr. Stevens as opposed to objective 24 25 tests such as, I think what you talked about before, somebody

1 comes into an emergency room and says, oh, I fell and my leg 2 They have to take an X-ray or an MRI or CAT scan, 3 those would be objective tests? 4 The only objective test were the techniques 5 that were used. I employed a personality inventory anxiety 6 measure and there was another one for that I used to 7 determine his blood injection symptom scale. 8 That was for the OCD, correct? 9 That was for that and the trypanophobia. 10 When you did the test for taking the syringe out and so 11 forth, you did not have him hooked up to any equipment that 12 would give you an objective finding, correct? 13 Bio feedback, monitor for pulsation or heart rate, no. 14 Now, Doctor, I want to skip ahead, going to be pretty 15 brief here. 16 Sure. 17 You are of the opinion with a degree of certainty in 18 your field --19 Α Psychological. 20 -- in psychology, that Mr. Stevens' condition is 21 treatable, correct? 2.2 Α Yes. 23 All right. As a matter of fact you issued a report in 24 March of 2014, correct? 25 Α Yes.

1 And, Doctor, you are of the opinion in March of 2014 2 that Mr. Stevens could undergo desensitization behavioral 3 modification training? 4 Systematic desensitization, correct. 5 And that there was a 90 percent chance that he could be 6 cured of his trypanophobia, is that correct? 7 Α Yes. 8 All right. And, Doctor, in your report, in fact on the 9 last page, on page 16 you indicated that Mr. Stevens could 10 even be treat -- would be cured or treated with as little as 11 one therapy session, correct? 12 Well, what I indicated was that there are treatments, 13 exposure sessions that are as little as one. Whether or not 14 he would respond to one would have to remain to be seen but 15 he could possibly. 16 And, Doctor, you also indicated that the treatment is 17 affordable and would not require long-term therapy, is that 18 correct? That's correct. It's typically the type of treatment 19 20 that does not require long-term therapy or it can be done 21 without medication, as well. 2.2 Mr. Stevens has testified that he's made an appointment 23 with someone as of now for an initial visit and it would take 24 14 to 15 visits to help him and each one of those visits 25 would be \$340. You don't indicate that in your report,

```
correct?
 1
 2
           No.
 3
           Okay. As a matter of fact, even as you just told this
 4
     jury, he could possibly be treated in just one visit?
 5
           Right. It's the type of treatment that you get.
 6
           By the way, in your report you did not differentiate
 7
     between Mr. Stevens receiving injections and Mr. Stevens
 8
     giving injections, correct? You didn't make that
 9
     distinction, did you?
10
           With regard to the level of anxiety?
11
           Well, in terms of level of anxiety and more importantly
12
     in terms of his treatment.
13
           Yes.
                 That's correct.
14
           Okay. So there's nothing in your report that would
15
     tell us, you know, give us a different percentage chance of
16
     him being able to give immunizations as opposed to just
17
     getting an injection?
18
           Correct.
19
           And, again, it would be the treatment you said is
20
     affordable, correct?
21
           Yes. Often times it's covered by medical insurance.
2.2
           But assuming it's not. It's still affordable; it's not
23
     something that's outrageous?
24
           I guess that's a relative term.
25
     Q
           I agree.
```

The cost runs anywhere from 150 to 200, maybe to 250 1 and that's a cognitive behavioral therapist. If it's an 2 3 analytic-style therapist who typically take longer, the type 4 of treatment they use, maybe 150 to 300 depending on where 5 you're at. 6 Dr. Dattilio, did you, after you examined Mr. Stevens, 7 did you ever offer to treat him? 8 I can't. No, I didn't. I can't. Ethically I'm not 9 allowed to treat if I'm assessing someone in a separate 10 matter. 11 Did you recommend him to perhaps one of your 12 colleagues? 13 No, because my involvement was just to assess. Not to 14 make any treatment recommendations forward. 15 So your involvement in this case was because it was 16 litigation, correct? 17 That's correct. 18 And you were retained by these attorneys to evaluate 19 Mr. Stevens in the context of his lawsuit, correct? 20 That's correct. 21 Now, prior to your seeing Mr. Stevens, are you aware of 22 anyone who -- let me ask you this: Prior to your treatment 23 or your evaluation of Mr. Stevens, was there available 24 treatment for trypanophobia? 25 You mean his immediate vicinity or environment or

```
anywhere?
 1
           Was there treatment for it, period.
 2
 3
           Absolutely.
     Α
 4
           How long has that treatment existed?
 5
           Forty, fifty years.
 6
           Okay. And if one were to do research, perhaps even
 7
     just Google it or go on the internet for treatment for needle
 8
     phobia, is that something that's pretty accessible in terms
 9
     of finding?
10
               MR. BERMAN: I'm going to object, your Honor.
11
               THE COURT:
                           Why?
12
               MR. BERMAN: Speculative as to what one Googling
1.3
     would be.
14
               THE COURT: You don't know what the Google would
15
     turn up until you Google but people who use computers go into
16
     Google, have a certain level of anticipation what they can do
17
     when they're using that device. I think this doctor can tell
18
     us based on any experience he's had in using a computer what
19
     he would expect to find.
20
           Well, I can tell you that I have Googled to look for
21
     people in different areas because I'm well-known.
2.2
     e-mails, I'm looking for a therapist to treat my anxiety in
23
     Milwaukee, Wisconsin. I can go on ListServ or Google and
24
     find, I recognize people's names, I'll refer them, so they're
25
     all over.
```

1 Okay. All right. So would it be fair to say that the 2 treatment was available and that it could fairly easily be 3 found if one wanted to do that? 4 Absolutely. I mean this is Albany. David Barlow who 5 is one of the gurus in anxiety disorder treatment was at the 6 University of Albany. They're all over the place in this 7 area. 8 That's not too far from where Mr. Stevens lives, 9 correct? 10 Correct. Not at all. 11 Do you know whether when Mr. Stevens made an 12 appointment to go for the initial evaluation? 13 With? Α 14 With whoever he's going to go to now. 15 Not at all. Α 16 Do you know if he's gone for the evaluation? 17 Α I haven't spoken to him since the last time I assessed 18 I said good morning to him this morning. him. 19 You haven't seen him since you evaluated him? 0 20 Not at all. 21 When you took the needle out and you said you didn't 2.2 tell him, okay, you did tell him that you were going to 23 inject yourself, correct? 24 Yes. Α 25 Did Mr. Stevens ask to leave the room?

1 He said I don't know if I can watch it and I said I 2 want you to be present when I do it and he was very 3 uncomfortable and I did it quickly and drew blood. 4 But he didn't ask to leave the room, correct? 5 No. 6 All right. Now, and he didn't faint? 7 Α Almost. Okay. But he didn't faint? 8 9 He didn't faint. He was sitting. 10 Now, do you have any information or have you been given any information as to whether Mr. Stevens was offered some 11 12 classes and offered training through his Rite Aid employer in 1.3 administering immunizations? 14 I believe I read something somewhere in the literature 15 that said that. I don't remember correctly but I think I saw 16 something somewhere that or he said it about, that he would 17 be trained to do that. 18 Do you have any information as you sit here now after 19 you've evaluated this case as to what that training was and 20 what the classes encompassed? 2.1 Α No. 2.2 Do you know whether those classes included pharmacists 23 who were resistant or did not want to use needles? 24 No. Α 25 Okay. And, Doctor, that would be something important

```
to know when evaluating this case in terms of whether
 1
 2
     Mr. Stevens, had he gone through the classes, would have been
 3
     able to immunize and go through the program --
 4
               MR. BERMAN:
                            That's beyond the scope.
 5
           -- correct?
 6
               MR. BERMAN: That's beyond the scope of the
 7
     witness' testimony of what would have happened had he gone to
 8
     classes to which he knows nothing.
 9
               MR. RAVEN:
                           Just testing his knowledge.
10
               THE COURT:
                          Well, I think that's right.
11
     been no testimony that I heard any way about what those
12
     classes would consist of as to how they were conducted, would
1.3
     be conducted, who would conduct them, what would be the
14
     material of those classes and for the doctor to have to make
15
     a guess as to whether or not going to classes he knows
16
     nothing, nothing about would help the plaintiff is probably
17
     not an appropriate question. So your objection is sustained.
18
     BY MR. RAVEN:
           Did you ask for any information as to what the classes
19
20
     encompassed?
21
     Α
           No.
2.2
           Did you observe at any time Mr. Stevens receiving an
23
     injection?
24
           No.
     Α
25
           Did you ask him if he could inject in front of you?
```

```
1
     Α
           I'm sorry?
 2
           Sure. Did you ask him whether he would be willing to
 3
     inject in front of you?
 4
           No, I didn't ask him that.
 5
           Did you ask him to hold the needle and syringe?
 6
           Yes.
 7
           Did he?
     Q
 8
           No.
 9
           In August of 2011 when Mr. Stevens was terminated from
10
     his employment I think the answer would be the same, there
11
     was treatment available for him to become an immunizer, is
12
     that correct?
13
           Yes.
     Α
14
               MR. RAVEN:
                           Thank you. I have nothing further.
15
               THE COURT: Redirect?
16
               MR. BERMAN: Just a couple, your Honor.
17
     REDIRECT EXAMINATION
18
    BY MR. BERMAN:
19
           Just to be -- just to be clear, Mr. Raven asked you
20
     when you made your observations of Mr. Stevens' reaction to
21
     the needle you didn't have him hooked up to any machines but
2.2
     you did make observations of him physically, did you not?
23
     Α
           Correct.
24
           And were those objective observations? Did you find
25
     objective signs that you saw?
```

```
And they're based off of my years of experience
 1
 2
     working with individuals in treatment anticipating or trying
 3
     to forecast whether they were going to lose consciousness or
 4
     they're going to get shockey. I know what the prelude is.
 5
     He certainly had that response. So, no, I'm sure if I had
 6
    hooked him up, that may have given us vital data but I felt
 7
     that what I saw was sufficient based on my experience.
 8
           When you mentioned to Mr. Raven the cost of 150 to
 9
     $300, that was per hour per session, was it not?
10
           Per hour per session depends on where you live. Go to
11
     Manhattan, you're talking about $300 an hour. If you go, you
12
     know, you go down south somewhere, it's a different story.
13
     Upstate New York it may be less but generally the reasonable
14
     and customary charge, if you will, is between 150 to $200 per
     session for that.
15
16
           Per session but not for the whole treatment?
17
           No.
                That's right.
18
           In terms of the Google searches, when you were asked
19
     about the Google searches you referred to a search you might
20
    make?
21
           Well, I have access to ListServs, so American Disorder,
22
     American Associate of Anxiety Disorders. The Association for
23
     Cognitive Behavior Therapy. We have ListServs so we can go
24
     on there and say, hey, look, I have a patient who has needle
25
    phobia, he lives in Utica, New York, any referrals of, you
```

1 know, seasoned therapists for completing simple phobia 2 injections. That's when you get names, I'm in that area, 3 I'll be happy to take them. 4 When you do a computer search you use ListServ because 5 its provides you with reliable sources, is that right? 6 Some of whom I may even know. 7 Have you ever Googled anything? Have you ever used 8 Google, not a search for that, have you ever used Google? 9 Yes. Restaurants and stuff like that, sure. 10 Was it your experience that Google always gives you 11 reliable information? 12 Sometimes it's like a wild goose chase. Sometimes 13 it's good but sometimes it's not so good. 14 When you met with Chris, was that the first time that 15 he learned that treatment was available? 16 Yes. Α 17 Do you know if Rite Aid offered him treatment? 18 I think I answered that specific question. 19 And what was the answer? 20 No treatment was offered. He was just told you have to 21 do it. 2.2 MR. BERMAN: I have nothing further. 23 THE COURT: Mr. Raven? 24 25

```
1
     RECROSS-EXAMINATION
 2.
     BY MR. RAVEN:
 3
           Dr. Dattilio, but again you don't know anything about
 4
     the classes that were being offered?
 5
           No.
 6
           Okay. So you don't know what the trainers would have
 7
    done?
 8
           No, not at all.
 9
           Okay. And do you know if in your conversations with
10
    Mr. Stevens whether he had ever inquired as to what the
11
     classes entailed and what they could have done?
12
           No.
1.3
           Are you aware that Dr. Warfel, his treating physician
14
     for over two decades, has said that it would not be harmful
15
     for him to attend the classes at Rite Aid. Are you aware of
16
     that?
17
           I don't remember seeing anything like that, no.
18
           You reviewed Dr. Warfel's records --
19
    Α
           Yes.
20
           -- correct?
21
               MR. RAVEN: Could we have Defendant's Exhibit 12,
2.2
    please?
23
               MR. BERMAN: Your Honor, I've got to object to
24
            This is beyond scope of the recross. The recross was
25
     on treatment, not on training and not on whether it would be
```

```
harmful for him to attend training.
 1
 2
               THE COURT:
                           That's right. I'll sustain that.
 3
           Did you ever meet Dr. Warfel other than here?
     Q
 4
           Just this morning, no.
 5
           When you evaluated the patient, did you ever call
 6
     Dr. Warfel?
 7
     Α
           No. I had records so....
 8
           But you did review his records, correct?
 9
           Yes.
10
           You're aware -- are you aware that Dr. Warfel said he
11
     could go to the classes?
12
           You know, I've read the records. I don't remember
13
     seeing that but I'll take your word for it it exists. I can
14
     go back in the record and see it.
15
           Is there a difference between going to the classes and
16
     actually doing an injection?
17
     Α
           Sure.
18
                           Thank you very much. Nothing further.
               MR. RAVEN:
19
               MR. BERMAN: Nothing, your Honor. Thank you.
20
               THE COURT:
                           Thank you, Dr. Dattilio. You may step
21
     down, sir.
2.2
                    (Witness excused)
23
               THE COURT: Okay, Mr. Berman, what do you got?
24
               MR. BERMAN: I'm going to switch seats with
25
    Mr. Whitaker at this point, your Honor, and give everybody a
```

```
1
     break from hearing my tones.
 2
               MR. WHITAKER: Judge, our next witness is Karen
 3
     Simone.
               THE CLERK: Would you state your name for the
 4
 5
     record, please.
               THE WITNESS: Karen Simone.
 6
 7
 8
 9
10
11
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21
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25
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1
                 S I M O N E, having been called as a witness,
 2
     being duly sworn, testified as follows:
 3
               THE COURT: Okay. Proceed.
 4
     BY MR. WHITAKER:
 5
           Good afternoon, Miss Simone.
 6
           Good afternoon.
 7
           First I want to thank you for coming out. I know it's
 8
     a day early. Would you please introduce yourself to the
 9
     jury, giving your full name and tell them where you live and
10
     work?
11
           Sure. Karen Simone and I live and work in Syracuse,
12
     New York.
13
           And what is your profession?
14
           My profession is vocational rehabilitation counseling
15
     and also lifecare planning which is part of rehabilitation.
16
           And where are you currently employed?
17
           I'm currently self-employed, K. Simone and Associates.
18
           Just backup for a moment. Can you briefly explain for
19
     the jury, you mentioned the two areas of your profession,
20
     vocational rehabilitation and lifecare planning. Can you
21
     just explain for the jury what those two things are and the
2.2
     difference between them?
23
                  So, vocational rehabilitation counseling is
24
     working with people with disabilities to help them overcome
25
     limitations and barriers to hopefully be able to return to
```

```
work or get a job in the labor market and if that's not
 1
 2
     possible, then to help them be as independent as possible.
 3
     And lifecare planning is sort of a subset of vocational
 4
     rehabilitation or rehabilitation, in general, in that it's
 5
     understanding the medical and diagnoses and treatments
 6
     associated with certain conditions and how frequently they
 7
     need to occur to prevent decompensation and how much those
 8
     things cost.
 9
           Can you just give the jury a background of your
10
     education, give them your educational background, please?
                  I have a bachelor's degree from SUNY Oswego in
11
12
     public justice and then I attended graduate school at
1.3
     Syracuse University and rehabilitation counseling and then I
14
     also have a post graduate certification in lifecare planning
15
     from the University of Florida.
16
           And, Miss Simone, can you please explain for the jury
17
     what your work experience has been since you completed
18
     graduate school?
19
                  I started working while I was in graduate school
20
     and I started working in private rehabilitation, helping
21
     injured workers return to work or working with their
2.2
     employers to make job accommodations and modifications so
23
     they could stay at work or go back to work. I did
     employability assessments to determine what their skills were
24
25
     and also labor market research to understand what the
```

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viability of their options were in the labor market. went to work inpatient for something different at Upstate University Hospital in Syracuse and I worked on the rehab floor with some pretty severe injuries. I also worked on the psychiatric inpatient unit helping them understand what their vocational options were when they recovered from disability. I then went to work for Met Life Disability Insurance Company where I worked with a very large employer. I partnered with them to help their employees return to work that were on disability claim. So I would work with the supervisors to suggest job accommodations, modifications, work with the doctors to make sure it was safe, then I was promoted into management. Managed the clinical staff and then I got the job of managing their appeals department and then I left and went to work with Dr. Ken Reagles in Syracuse who does expert witness testimony, as well as he sort of mentored me and took me under his wing and now I'm self-employed and do the same type of work. So, just to summarize all told, how many years of experience do you have in vocational rehabilitation? Started in 1992. So several decades. Miss Simone, you mentioned earlier, I believe a certification you have. Make sure I don't miss it, can you explain to the jury any professional certifications that you hold?

I'm a certified rehabilitation counselor and 1 2 that requires a person to, these days, have a Master's degree 3 in rehabilitation. And I'm also a certified lifecare planner 4 and that requires the post-graduate work where you get 5 specifically trained, 120 hours minimum, for lifecare 6 planning. 7 And are you a member of any professional organizations 8 related to your field of practice? I'm a member of the International Association of 9 Rehabilitation Professionals and it's -- they also have state 10 11 chapters. I also belong to the New York State chapter. 12 Do you have any leadership roles within your field of 1.3 specialty? 14 I'm currently president of the New York Chapter 15 of Higher Ups. 16 Have you ever conducted any seminars or lectures in the 17 field of vocational rehabilitation? 18 Together with Dr. Reagles, every year we Yes. 19 co-present an advanced law class at Syracuse University. 20 sort of takes the economic loss and I take the lifecare 21 planning piece to introduce law students to the consent of 2.2 lifecare planning. 23 Can you just provide a little bit more detail. You 24 mentioned the term economic loss, can you explain briefly for 25 the jury a little more specifically about what you were

```
speaking on at the Syracuse School of Law?
 1
 2
           Well, we present the prongs of proving damages in civil
 3
     litigation. So one prong is the loss of earnings capacity
 4
     piece of it. So it's employability assessments, it's
 5
     understanding a person's employability following an event or
 6
     a disability. It's understanding loss of household services
 7
     and then the other piece of the economic damages is what
 8
     their future health related goods and services are going to
     cost for the rest of their life as a result of the incident
 9
10
     that took place.
11
           Have you ever provided these services to attorneys or
12
     in actual civil litigation proceedings like this one?
1.3
           Yes, I have.
14
           Okay. And just, generally speaking, what's the nature
15
     of the services that you're typically providing in civil
16
     litigation like this?
17
           It's typically employability analysis assessments,
18
     losses of earning capacity assessments and lifecare planning.
19
           Are you compensated for those services?
     Q
20
     Α
           Yes.
21
           Are you being compensated for your services here today?
2.2
     Α
           Yes.
23
           Does that compensation affect your professional
24
     judgment in any way?
25
     Α
           No.
```

1 Did there come a time when were you asked to evaluate 2 this specific case --3 Α Yes. 4 -- with Mr. Stevens, Christopher Stevens? 5 Yes. 6 Specifically who asked you to do that? 7 Α Mr. Rob Thorpe. 8 He's one of the attorneys here today? 9 That's correct. 10 What were you asked to do; what information were you 11 asked to consider? 12 I was asked to assess whether there were any reasonable 13 accommodations that could have been made that would have 14 allowed Mr. Stevens to remain employed with Rite Aid and also 15 his employability following job termination in 2011. 16 The assessment of whether there's potential reasonable 17 accommodations, is this something you have experience? 18 I've been working with employers for decades to Yes. 19 help them understand how to accommodate for people. Are you ever asked to advise or consult with employers 20 21 on these issues? 2.2 I'm sorry. Can you say again. 23 Have you ever been asked to advise or consult with 24 employers on these issues whether and what type of reasonable 25 accommodations can be provided?

1 Yes, absolutely. Especially my work experience with 2 Crawford and my work experience with Met Life. 3 In terms of the documents -- let me ask you this: Did 4 you review any documents in preparation or as part of your 5 analysis of this case? 6 Yes. I reviewed medical records provided to me, 7 certain legal documents, employer records, employment 8 records. Obviously my interview of Mr. Stevens. 9 And in terms of the employer records, do you recall 10 whether you had the opportunity to view Rite Aid's job 11 description for pharmacist? 12 Yes, I did. 1.3 Did you also have the opportunity to view any of 14 Mr. Stevens' records or documents relative to his efforts to 15 get a new job after being fired? 16 Yes, I did. 17 I believe you mentioned a moment ago that you did 18 personally interview Mr. Stevens? Yes, I did. 19 Α 20 Can you just tell us a little bit about that interview 21 and some of your, what your impressions were of that 2.2 interview of Mr. Stevens? 23 Sure. When I met Mr. Stevens he struck me as a quiet 24 and somewhat reserved person. As the interview progressed he 25 did cooperate and give me answers but he was quiet and didn't

elaborate a lot initially, but as he became more comfortable 1 2 and he started talking more about what occurred, it became 3 very apparent how embarrassed he was that he wasn't working 4 and that he had been fired from a job and he was very 5 concerned about caring for his children and what his future 6 economic status is going to be. He had worked for 40 years 7 for one company and so that was a severe source of concern for his future. 8 9 MR. RAVEN: Objection. Move to strike. 10 THE COURT: Well, I think part of the answer can stand but I think I'll strike the part that has to do with 11 12 her assessment of his embarrassment, whether or not he was 13 bothered by not being able to support his family and all the 14 other things we've heard from other witnesses, but I'll 15 strike that because this witness is not qualified to testify 16 in that area. 17 MR. WHITAKER: Okay. 18 What did you learn -- what, if anything, did you learn 19 about Mr. Stevens' educational background? 20 I learned that he graduated from Whitesboro High School in 1972. By his report he was a straight A student. That he 21 22 had gone on to Utica College, the first in his family, and 23 after a couple of years transferred to the Albany School of 24 Pharmacy where he graduated in 1977 with a bachelors in 25 pharmacy.

As part of your analysis did you examine the licensing 1 2 requirements for a pharmacist in New York State? 3 I did. Α 4 And what were your conclusions based on that analysis? 5 That he's qualified -- he holds a current valid 6 license. 7 Did you discover anything, as part of your analysis of 8 the licensing requirements, that requires a pharmacist to be 9 certified to immunize? 10 Can you say that again. Is the ability -- is certification to immunize part of 11 12 the licensing requirements for a pharmacist in New York? 1.3 No, it is not. It's a separate thing. 14 What is the importance or, I guess, what is the 15 relevance of Mr. Stevens' educational background and his work 16 experience in terms of his prospects for employability? 17 Well, Mr. Stevens has a bachelor's degree in pharmacy 18 and he's only ever worked in retail so he doesn't have a 19 particularly diverse background in pharmacy. Those two 20 factors put him at a competitive disadvantage to what is out 21 there in the labor market in terms of competing with people 2.2 that have a doctorate in pharmacy and have some diversity to 23 their background. 24 Can you just explain a little bit more to the jury 25 about that. You mentioned doctorate in pharmacy. How common

is it for young pharmacists to have that now? 1 2 That's standard of education now is doctorate in 3 pharmacy or they call it a PharmD. 4 As part of your analysis here, did you have the 5 opportunity to learn about Mr. Stevens' medical history? 6 Yes. 7 What did you learn? 8 I learned that he was diagnosed with trypanophobia, 9 which is the fear of needles, and also he was diagnosed with 10 the fear of heights, both of which are anxiety disorders and 11 he was also diagnosed with obsessive compulsive personality 12 disorder. 1.3 Were you also asked to familiarize yourself or I should 14 say did you look at documentation regarding the circumstances 15 of Mr. Stevens' termination from Rite Aid? 16 Yes, I did. 17 And what did you learn? 18 I learned that Rite Aid started requiring their 19 pharmacists to become immunizing pharmacists and that 20 Mr. Stevens had informed them that he was unable to become an 21 immunizing pharmacist and that he had the fear of needles and 2.2 requested an accommodation and Rite Aid turned around and 23 asked him some additional questions and did not feel that it 24 qualified under the ADA and terminated his employment. 25 Miss Simone, I want to take one step backwards very

1 briefly because we talked about the licensing requirements 2 for a pharmacist. Can you just explain to the jury what the 3 Dictionary of Occupational Titles is? 4 It's a catalog of about 12,700 jobs that are --5 exist in our economy or supposed to exist in our economy. 6 Do you know who authors and publishes that? 7 Right. The Department of Labor. 8 The United States Department of Labor or New York State 9 Department of Labor? 10 United States Department of Labor. 11 Can you consider this dictionary as part of your 12 analysis of Mr. Stevens' case? 13 Well, it's one of the sources of information I always 14 look at. 15 How is it relevant to your analysis? 16 Well it gives a description of the job. 17 Of the job of? 18 Of a pharmacist or any other job that you want to look 19 up; that some of the jobs we have today are not included in a 20 Dictionary of Occupational Titles. 21 I know you don't know the actual definition off the top 2.2 of your head. Is it a relatively short or long definition 23 from your memory? 24 It's about this long (indicating). 25 Well, the record can't reflect that. THE COURT:

```
1
     Why don't you translate that into English.
 2
               THE WITNESS: Three inches. Let me measure
 3
     specifically.
 4
           Miss Simone, was that definition a part of the report
 5
     that you produced in this case?
 6
           Yes.
 7
           Would it help if I showed it to you?
 8
           I have it right here.
 9
           You do have it with you?
10
          Okay.
11
           Could you just read that definition to the jury,
12
     please?
1.3
           Sure. Compounds and dispenses prescribed medication,
14
     drugs and other pharmaceuticals for patient care according to
15
     professional standards and state and federal legal
16
     requirements. Reviews prescriptions issued by physician or
17
     other authorized prescriber to ensure accuracy and determine
18
     formulas and ingredients needed. Compounds medications using
19
     standard formulas and processes such as weighing, measuring
20
     and mixing ingredients. Directs pharmacy workers engaged in
21
     mixing, packaging and labeling pharmaceuticals. Answers
2.2
     questions and provides information to pharmacy customers on
23
     drug interactions, side effects, dosage and storage of
24
     pharmaceuticals. Maintains established procedures concerning
25
     quality assurance, security of controlled substances and
```

1 disposal of hazardous waste drugs. Enters data such as 2 patient name, prescribed medications and cost to maintain 3 pharmacy files, charge system and inventory. Make the same 4 medications to determine identity, purity and strength. May 5 instruct interns and other medical personnel on matters 6 pertaining to pharmacy or teaching college of pharmacy. May 7 work in hospital pharmacy and be designated pharmacist 8 hospital. 9 In the field of vocational rehabilitation, how 10 authoritative is this dictionary that the department of labor 11 publishes? 12 Well, it's the standard for job descriptions. 1.3 Okay. I know that was a long definition but am I 14 correct in stating that it does not mention the ability to 15 give immunizations? 16 Correct. It does not mention it. 17 I'd like to shift gears to the reasonable -- the issue 18 of reasonable accommodations. Miss Simone, what is your understanding as to what the term reasonable accommodation 19 20 means? 21 Reasonable accommodation is changing or modifying a job 2.2 or a work environment so that somebody can perform the job or 23 compete for the job and enjoy the same benefits as other 24 people that are employed. 25 Did you have an opportunity to examine whether there

1 were any reasonable accommodations available for Mr. Stevens in this case? 2. 3 Yes. 4 And what were your conclusions and opinions regarding 5 that? 6 Well, my conclusions and opinions were that there were 7 several accommodations that could have been considered for 8 Mr. Stevens. 9 Can you please just explain to the jury what those 10 accommodations are? Sure. Well, first and foremost, it could have been 11 12 considered that he could have been reassigned to a bigger 13 store that had more than one pharmacist on at any given time 14 so that the other pharmacists could have given the 15 immunizations. It may be in that scenario that he would have 16 been required to reduce his hours to less than full time but 17 nevertheless that would have been an option to consider. 18 They could have changed the immunization schedule or made an 19 immunization schedule at his store so that he was only 20 assigned to work during hours or times when immunizations 21 were not offered. They could have considered diverting 2.2 immunizations to a nearby store and they could have 23 considered offering him a different job all together that he may have been qualified to perform such as a pharmacy 24 25 technician and they could have informed him or offered him to

attend desensitization therapy in an effort to possibly 1 2 eliminate his phobia or at least reduce it to the point where 3 he would no longer have that limitation and he could fully 4 function as an immunizing pharmacist. 5 Now, just following up on some of those accommodations. 6 You mentioned reassignment to a larger store. Did you have 7 the opportunity to consider any information relative to the 8 size and resources of Rite Aid? 9 Yes. 10 Based on the information you reviewed can you just 11 explain for the jury approximately how many stores Rite Aid, 12 stores and locations that Rite Aid has? 13 I don't know the exact number of stores. I know there 14 are several stores in the vicinity. Mohawk Valley I also 15 consider Central New York because many people commute to 16 Syracuse to work, as well. I considered the deposition 17 testimony of Mr. Spink's in which there were several stores 18 that had more than one pharmacist on on particular days that 19 were consistently high traffic. 20 And do you know approximately how many stores in 2011 21 were within the City of Utica, how many Rite Aid stores? 2.2 Not off the top of my head. 23 THE COURT: Okay. We're going to break for lunch 24 now, it's 12:30. We'll see you back at 1:30. 25 Court stands adjourned.

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1
                    (Lunch break taken)
 2
                    (Jury present)
 3
               THE COURT: All right. Mr. Whitaker, you may
 4
     continue.
 5
               MR. WHITAKER: Thank you, your Honor.
 6
     BY MR. WHITAKER:
 7
           Miss Simone, I believe where we left off I had asked
 8
     you a question regarding approximately how many stores that
 9
     Rite Aid has.
10
           Right.
11
           Please expand upon that.
12
           Sure. When I did my research, I found that Rite Aid
13
     has approximately 4600 stores in 31 states within the United
14
     States. And that in the Utica/Rome area there were
15
     approximately ten Rite Aid Pharmacy stores within 11 miles.
16
           And within the Utica Rome area, were there any stores
17
     that were very closely located to each other?
18
           It appeared that way. Few blocks.
19
           I'm sorry?
20
           A few blocks.
21
           By a few blocks, some of them are separated by a few
2.2
     blocks. I'd like to move onto the earnings capacity part of
23
     your analysis.
24
               Miss Simone, were you asked to study the earning
25
    history of Mr. Stevens as a pharmacist?
```

1 Yes, I was. 2 And what were your conclusions; what did you find out 3 about his earning capacity? 4 That he earned anywhere from 131,000 a year to 135,000 5 a year as a pharmacist. 6 Can you explain for the jury what the term, what the 7 term earning capacity -- earning capacity means? 8 Earnings capacity is a person's ability to work and 9 earn a certain wage. 10 And do you have an opinion regarding Mr. Stevens' earning capacity had he not been fired by Rite Aid? 11 12 Well, considering -- yes, I do. I have an opinion and 13 my opinion is that his earnings capacity would have been 14 consistent with what he had earned in the past. There's no 15 reason to believe that there would have been any career 16 changes or anything other than remaining to work as a 17 pharmacist considering he had done it for 35 years for the 18 same employer. 19 And just to clarify, when I'm asking you throughout 20 what your opinion is, I'm asking you what's your professional 21 opinion as a vocational rehabilitationist. Is that what you 2.2 understand what I'm asking you? 23 Α Yes. I understand that. 24 Miss Simone, you referred to the term residual 25 employability analysis?

1 Α Yes. 2 Can you explain to the jury what that term means? 3 Residual employability is a person's employability 4 following an event or a disablement. Residual meaning what's 5 left after something has occurred. 6 And is in within your field of expertise, is there a 7 particular method that's used to make this determination? 8 Yes, there is. 9 Can you explain that for the jury, please? 10 Sure. To determine a person's residual employability, 11 we look at their age, we look at their education, training, 12 work experience, any limitations they may have and then what 13 is available in the labor market as the last piece to that. 14 And did you conduct this type of analysis relative to 15 Mr. Stevens? 16 Yes, I did. 17 What were your conclusions? 18 My conclusions were that, initially, that he was 19 qualified at least on paper to work as a pharmacist in other 20 venues, if you will, in the labor market and certainly as an 21 assistant to a pharmacist or what they call a pharmacy 2.2 technician. 23 I'm going to ask you if you're familiar with another term. Are you familiar with the term mitigation? 24 25 Α Yes.

1 What is meant by that term? 2 Mitigation is an attempt to lessen the severity of 3 something for the consequences of something. 4 And how is mitigation important to your employability, 5 employability analysis? 6 Because it helps me understand what a person has done 7 to impact their circumstances. 8 And in evaluating this case, did you analyze whether 9 Mr. Stevens, in your opinion, appropriately attempted to 10 mitigate his damages? I did look at that and based on my interview of 11 12 Mr. Stevens and the records that were provided to me, he had 13 attempted to look for work and submitted several inquiries 14 and applications in an tempt to secure another job as a 15 pharmacist. 16 Now, we've heard some testimony in this trial already 17 about the fact that Mr. Stevens remains unemployed even 18 through today. But based on your interview of Mr. Stevens 19 and your review of the records in this case do you believe, 20 is it your opinion, your professional opinion that 21 Mr. Stevens has made a good-faith effort to mitigate his 2.2 damages? 23 He made a good-faith effort in terms of looking 24 at the context of this situation. This is a gentleman who 25 had worked for the same employer for 40 years. He never had

to look for a job in his entire life. He never had to 1 develop a resume. He never had to sell himself. He had 2 3 always worked there. So to go out and to submit all his 4 applications, it's my understanding he visited a few 5 employers in person. He had called a few people. He made a 6 good-faith effort, the best that he knew how to make. 7 Miss Simone, can you briefly explain some of -- both the assets and the barriers that exist relative to 8 9 Mr. Stevens' ability to get a job? 10 Well, certainly his assets are that he does have Sure. 11 a degree in pharmacy. He has a lot of work experience so 12 he's got great skills. He is licensed. There are no 1.3 infractions on his license or history of suspensions or 14 anything like that, so those are assets. And he has worked 15 for the same employer for several years which would appear to 16 some people as being very loyal, which it is, but to a hiring 17 manager that sort of turns into a barrier because then the 18 red flags come up as to why somebody who is in their 50s who 19 has worked for the same employer for 40 years is now out of a 20 job and looking for employment. So some barriers are his 21 age, the fact that he's competing for jobs with recent 22 graduates who have doctorate degrees because that's now the 23 requirement; that he has been terminated from employment and that he does only have experience in one sector of pharmacy. 24 25 So he doesn't have the diverse background in pharmacy.

```
1
           And would any of these barriers that you just
 2
     discussed, when Mr. Stevens is applying for a job, would any
 3
     of those barriers have an impact on his ability to get an
 4
     interview to go to the next step if you will?
 5
           Well, sure. As I said, the same factor that may seem
 6
     like an asset because he was loyal, as a hiring manager
 7
     you're wondering what happened and so when you're looking at
 8
     that resume, and you have 20 or 30 other job applicants from
 9
     people who have doctorate degrees, you're asking yourself
10
     something doesn't seem right and what is the situation.
11
           I'm going to present another term to you: Transferable
12
     skills analysis. Are you familiar with that term?
13
           Yes.
     Α
14
           Can you please explain to the jury what that means?
15
           So that's the skills and abilities that you acquire
16
     through your work history, through your work experience, that
17
     you can rely upon or consider when looking at maybe is there
18
     another job out there that I could do with those skills and
19
     is there a market for it in a labor market.
20
           Just so the jury understands.
                                          This transferable
     skills, is this part of what you're looking at in evaluating
21
2.2
    Mr. Stevens' ability to mitigate his own damages?
23
           Absolutely.
     Α
24
           So did you conduct a transferable skills analysis
25
     relative to Mr. Stevens?
```

I did. 1 Α 2 What were your conclusions? 3 Well, my conclusions were that he certainly is 4 qualified on paper, as I said, to be a pharmacist. And so 5 the real test to that is are his skills marketable out there 6 in today's labor market? So I investigated a variety of 7 settings within the pharmacy industry. And what I'd like to do now is if you could just walk 8 9 the jury through what, what some of these other opportunities 10 are that exist that you found? I looked at, of course, retail pharmacy and the 11 12 employers that were contacted said they do offer immunization 13 and most of them are large chain retail pharmacies and that 14 their pharmacists do administer the immunizations but they 15 would not comment on whether they knew it was mandatory or 16 They would refer us to the district office and then we 17 didn't get a call back on one of them. And then I 18 investigated, okay, could be then go work in a clinical 19 setting? When I say clinical, I mean in a hospital or some 20 health care facility where immunizations are not commonplace 21 for the pharmacist. And then through labor market research 2.2 and talking to professors and people within those health care 23 industry, organizations, I discovered that he wasn't really 24 qualified. He can't compete with the, what they're looking 25 for in the clinical pharmacies so then I turned my attention

1 to look at what I call not direct patient contact jobs. 2 consultant or mail order pharmacies which has emerged in the 3 recent years and unfortunately there's just no labor market 4 for those jobs in Central New York. 5 What about the work as a consultant, did you consider 6 that? 7 Yes. I'm sorry. I thought I said that. 8 Oh, okay. 9 Consultant and there was not really a viable market for 10 that either. 11 What is meant by the term labor market analysis? 12 Labor market analysis is using data sources, contacting 13 people in the labor market to understand what employers are 14 looking for, what's the climate out there for people with 15 certain skills to, to get jobs. The likelihood of them 16 getting selected for jobs. 17 And did you conduct a labor market analysis in this 18 case relative to Mr. Stevens? 19 I did. Α 20 What were your conclusions? 21 Well, my conclusions were that for the positions of 22 consultant, they're not viable. That the clinical pharmacist 23 positions were not a feasible option for Mr. Stevens to 24 consider but there were the several pharmacy tech positions 25 that were available.

And Mr. Stevens would be qualified, in your opinion? 1 2 Would Mr. Stevens be qualified for that position? 3 He would be over qualified. He's certainly qualified 4 but he's over qualified, but yes. 5 And because he's over qualified what would that mean in 6 terms of his prospects as employability as a pharmacy tech? 7 An employer might be suspicious, again, as to why a 8 pharmacist is applying for a pharmacy tech position. Again, 9 a red flag. 10 Miss Simone, you mentioned in your report that you had 11 considered some statistics by New York State and United 12 States Department of Labor, is that correct? 13 That's correct. 14 Are you familiar with the term, let me ask you this: 15 What source of data does the New York State Department of 16 Labor issue on employment opportunities for occupations? 17 Well, they provide data on short-term employment 18 projections, long-term employment projections, current 19 existing numbers and wages. 20 And that data that they release, is that specific to 21 occupations or is that sort of more general? 2.2 Α They have both. 23 So it is specific to occupations? Q 24 Α Yes. 25 Did you review -- we'll start with the long-term

1 Have you reviewed the long-term projections by 2 the New York State Department of Labor relative to work as a 3 pharmacist? 4 I did. 5 And if you could just explain for the jury what years 6 does that long-term projection cover? 7 Α I believe 2012 through 2022. 8 If I told you it's 2010 to 2020. 9 I'm ahead of myself. 10 Do you have a copy of the report with you by any 11 chance, the New York State Department of Labor? 12 I have it in my --1.3 Projection. 14 I have it in my briefcase. 15 I'll just move on. If you remember, what All right. 16 was the long-term projection for pharmacists in that report 17 in the Mohawk Valley region? 18 Fourteen percent growth. 19 Did any of the additional information or other 20 projections by the department of labor conflict with that in 21 any way? 2.2 The short-term projections, which are for the 23 years 2013 through 2015, sorry, projected a negative 2.2 with a loss of ten jobs in the Mohawk Valley region and for the 24 25 Central New York region it projected a flat zero percent. No

1 growth. 2 So the jury understands, probably most of them do 3 anyways, when you say Central New York area, what geographic 4 area does that cover? 5 I apologize. Onondaga County, Syracuse, New York. 6 So that would reach out to Syracuse? 7 Α Correct. 8 And these short-term projections, are these issued more 9 frequently than the long-term projections by the state 10 department of labor? 11 Α Yes. 12 Based on your analysis that you conducted relative to 1.3 Mr. Stevens, are you surprised with the difficulties he's had 14 in gaining employment since he was fired? 15 MR. RAVEN: Objection. 16 THE COURT: Sustained. 17 Miss Simone, based on your analysis, in your 18 professional opinion what is the likelihood of Mr. Stevens 19 gaining employment in the field of pharmacy? 20 It's my professional opinion that his employability is 21 severely diminished because of all the barriers that I 2.2 previously mentioned. 23 And I believe you may have testified to this earlier 24 but in terms of your review of the efforts that Mr. Stevens 25 has made to gain employment, what is your professional

opinion as to whether he has made a good-faith effort? 1 2 Well, it's my opinion that he did make a good-faith 3 effort. He made the best effort that he knew how. 4 And those barriers that you discussed for the jury that 5 exist within the marketplace, in your opinion do they -- is 6 it your opinion that they have impeded his ability to get a 7 job over the last three years? 8 Yes. 9 MR. WHITAKER: That's all I have, your Honor. 10 THE COURT: All right. Mr. Raven, you may 11 cross-examine. 12 MR. RAVEN: Thank you, your Honor. 1.3 CROSS-EXAMINATION 14 BY MR. RAVEN: 15 Good afternoon. 0 16 Good afternoon. 17 Miss Simone, you were called here to testify today 18 obviously in connection with Mr. Stevens' litigation, 19 correct? 20 Correct. 21 And the majority of your business is evaluating in the 22 scope of litigation? 23 Well, no, I do a fair amount of testimony for Social 24 Security too. 25 So besides Social Security and litigation, that's

essentially what you do in your business? 1 2 I do do some case management too. 3 Do you own the business? I'm sorry. I couldn't hear 4 you. 5 Yes, I own the business. 6 All right. Now, you came to certain conclusions after 7 evaluating Mr. Stevens and looking at his records and 8 employment records and so forth and one of the first things 9 that you talked about on direct examination was the licensing 10 and registration requirements of pharmacists in New York? 11 Correct. Α 12 And, Miss Simone, you would agree with me that 13 licensing requirements and certifications set a minimum 14 standard for industries and professions, such as pharmacists, 15 correct? It's the minimum standards? 16 You have to meet certain criteria in order to become a 17 licensed pharmacist. 18 All right. 19 Α Yes. 20 Miss Simone, you would agree with me, would you not, 21 that the industry itself has a right to set higher standards? 2.2 The industry has a right to set certain standards for 23 job descriptions. I guess I don't understand exactly what 24 you're saying. 25 Well, in other words -- let's take the pharmacy

1 You have to meet certain criteria to become a 2 pharmacist, correct? 3 Correct. 4 And then when one gets out into the field and starts 5 applying for jobs and they go to different employers, 6 different employers may have different criteria for your 7 being employed, correct? 8 Sure. 9 Okay. And it's no different from other industrials 10 such as teaching perhaps, correct? 11 Α Correct. 12 Or working in a hospital? 1.3 Correct. Α 14 Or perhaps working as a contractor, correct? 15 Correct. Α 16 And the standards that the employer sets can sometimes 17 be higher and require more of an individual than what is set 18 by the minimum standards in order to get the license, is that 19 correct? 20 They can ask more of an employee. And in your experience in evaluating these cases and 21 2.2 determining employability of individuals, you would agree 23 with me that no industry stays stagnant, correct? 24 Correct. 25 And the standards that existed perhaps in the 1960s for

an industry or for a profession are certainly not the same 1 2 that exist now? 3 True. Not for all but for some. 4 Okav. And for many professions those skills that are 5 required, in order to keep up with technology, to keep up 6 with new methods of treatment and so forth, the industry has 7 to change, correct? 8 Correct. 9 All right. And you wouldn't argue with an employer who 10 wants to set a higher standard for treating patients than 11 just going by the basics, you wouldn't argue with that 12 concept, would you? 13 No. 14 Of course not. Now, the pharmacy industry, by the way, 15 how many pharmacy cases have you testified in? 16 This is the only pharmacy, pharmacist. Pharmacist. This is the first case? 17 18 Yes. 19 So up until now you haven't had to do any Okav. 20 research regarding the pharmacy industry in terms of 21 employability, correct? 2.2 Well, if you're talking about specific to 23 pharmaceuticals or just pharmacists? 24 I'm talking about just pharmacists. 25 Just pharmacists, right. Α

So you have never done any investigation on that before 1 2 and you've never testified in that area before, correct? 3 Α Correct. 4 All right. Now, you talked about on direct a little 5 bit about reasonable accommodations for Mr. Stevens and if I 6 understood you correctly you were talking about accommodating 7 him in the context of putting him in a position, a different 8 position than he had before and excusing him from 9 immunization, correct, where he didn't have to do that? 10 Well, I wouldn't call it a different position. It's still pharmacist, it's just at a different location. 11 12 different way of --1.3 Let me rephrase that. You aren't suggesting that his 14 employer should have put him in a position where he was 15 excused completely, one hundred percent, from performing the 16 function of immunization? 17 No. What I said was his employer had an obligation to 18 consider various options, including reassigning him to a 19 different location but also desensitization therapy or that 20 recommendation would have maybe, if successful, allowed him 21 to remain there. 2.2 Outside of the desensitization cognitive therapy? 23 Okay. Α 24 All of the other suggestions that you made in terms of putting him in a store with dual pharmacists, sending a 25

patient who came in and said I want a flu shot to a different 1 2 store that's perhaps two or three blocks away? 3 Right. Α 4 Those are suggestions where Mr. Stevens would not have 5 to immunize, correct? 6 Correct. 7 Now, let me ask you about the desensitization. 8 going to switch and I'm going to come back to my original 9 subject. 10 You are not suggesting to this jury that an 11 employer has an obligation to treat a condition? 12 No, I'm not suggesting that they treat it. 1.3 I didn't mean to cut you off. 14 That's okay. No. 15 So if a different type of impairment, such as somebody 16 has diabetes and presented to their employer saying I need an 17 accommodation because I have diabetes. I have to leave early 18 on Thursdays because I have a doctor's appointment or during 19 the course of the day sometimes I get a little dizzy, I may 20 have to sit down or I may need a break. Those are accommodations where the employee can still do their job, is 21 2.2 that correct? 23 Α That's correct. 24 0 And --25 Α Maybe.

1 They're asking for an accommodation so they can still 2 do their essential job functions but with an accommodation, 3 correct? 4 Correct. 5 But you wouldn't expect and you would never suggest to 6 this jury that the employer had an obligation to either 7 diagnosis or treat that condition, that would never happen, 8 correct? 9 Correct. 10 And there's no requirement for that, correct? 11 Correct. 12 So, to suggest that Mr. Stevens' employer should have 13 sent him for desensitization training, that's a treatment, 14 correct? 15 Well, suggesting that this is something that a person 16 could pursue to help them is different than providing the 17 actual treatment. 18 Well, you're not suggesting that the employer has an 19 obligation to suggest a course of treatment for an illness, 20 are you, any different from a diabetic? 21 No. I'm suggesting an employer has an obligation to 2.2 protect a 40-year asset. 23 If the person, again, getting back to somebody who has 24 diabetes. Do you expect the employer to say, hey, you've got 25 to go to this doctor or you've got to go for this treatment

or you need this particular test. It's not the employer's 1 2 obligation, you're not suggesting that, are you? 3 No, but a lot of employers now have wellness programs 4 to help employees understand how to treat their conditions 5 and to be well so that they can perform better on the job. 6 That's optional, correct. That's not something they're 7 required to do; that's something that's optional? 8 Yes, but it's pretty standard with the larger 9 employers. 10 But employers don't have to do it; they don't have to 11 do it? 12 No, they don't have to do it. 1.3 And certainly when you're talking about illnesses, it's 14 one thing for preventive medicine. They don't suggest 15 treatment for a particular illness and they're not required 16 to do that, are they? 17 Can you say that again. 18 Let me rephrase it. I didn't phrase that correctly. 19 You're not suggesting that an employer would be required to 20 suggest treatment for a particular illness, correct? 21 They're not required to suggest it. Α 2.2 Q Thank you. 23 Α No. 24 Now, when you use the term reasonable accommodation, 25 okay, you were using that term in a general sense, correct?

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1
           Correct.
 2
           Okay. You were not using that term with reference to
 3
     what the definition of reasonable accommodation is under the
 4
     Americans with Disability Act?
 5
           Correct. I was not, right.
 6
           So you don't know that definition?
 7
           Well, I know in general the definition.
 8
           If you know in general, would you agree with me that
 9
     under the Americans with Disability Act, an employer's
10
     required to provide, to provide a reasonable accommodation so
11
     that the person can perform the essential functions of the
12
     job?
13
               MR. WHITAKER: Objection, your Honor.
14
               THE COURT: Basis?
15
               MR. WHITAKER: Well, he's asking about definitions
16
     under ADA of essential functions. He's asking for a legal
     opinion.
17
               This is a vocational rehabilitation expert.
18
               THE COURT: I don't think he's asking her to give
19
                 I think he's asking her if she knows about the
     an opinion.
20
     definition.
21
               MR. RAVEN: Correct.
22
               THE COURT: She can tell us what her general
     knowledge of that condition is because it dovetails with her
23
24
     employment practice.
25
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BY MR. RAVEN:
 1
 2
           Are you familiar with that terminology under the
 3
     Americans with Disability Act, a reasonable accommodation so
 4
     that the person can perform the essential functions of the
 5
     job?
 6
                 I'm familiar with those terms.
 7
           And that doesn't mean that you have to give them a
 8
     different job that doesn't require those functions. It means
 9
     so that they can perform their job with those essential job
10
     functions, correct?
11
               MR. WHITAKER:
                              Same objection, your Honor.
12
               THE COURT: This time I'll sustain it because he is
13
     asking for a legal --
14
           Now, I believe you told the jury before that you were
15
     trying to determine whether Mr. Stevens could, in fact, get
16
     another job in the area as a pharmacist, correct?
17
           Correct.
18
           Okay. And you did some analysis as to where the other
19
    Rite Aid stores were, correct?
20
           Yes.
           But you did something else, you tried to contact other
21
2.2
    pharmacies, correct?
23
     Α
           Correct.
24
           And you contacted CVS?
25
     Α
           Correct.
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1 Q And Wegman's? 2 Correct. 3 And Walgreens? 4 Yes. 5 And Target? 6 Correct. 7 And Wal-Mart? 8 And Wal-Mart. 9 All right. And your inquiry from those particular 10 stores was, is the pharmacist required to give immunizations, 11 correct? 12 Correct. Is it mandatory. 13 Is it mandatory. I think we're on the same page there. 14 Yeah. 15 And you didn't get any response or you were referred to 16 corporate and you didn't get an answer? 17 When I got to that particular question, they -- I don't 18 know why. They stopped and they said that they can't answer 19 that question. 20 So, Miss Simone, as you sit here today you're not able 21 to tell this jury whether those pharmacies, those retail 2.2 pharmacies mandate that their pharmacists be immunizers? You 23 can't tell the jury that, correct? 24 I can't tell the jury that. 25 You can't tell them that it's not mandated, correct?

1 I only know that the pharmacists there do the 2 immunizing and they do offer the immunizing, with the 3 exception of Wal-Mart, didn't have them that year but they 4 would in the future. 5 Now, you've been by all those stores in the past, 6 correct? 7 Most of them but not to the pharmacies. 8 What's the big sign you see in the windows or outside 9 the stores, especially around this time of the year, 10 especially around September, what's the sign you see? 11 MR. WHITAKER: Objection, your Honor. This is both 12 irrelevant and beyond the scope. 1.3 THE COURT: Well that maybe some indication of what 14 the store is offering to its clientele by way of immunization 15 services so that's what he's asking about. 16 MR. RAVEN: That's what I'm asking. 17 THE COURT: I'll overrule that. 18 MR. WHITAKER: Can we get clarification as to what 19 time frame the question is in 2011? 20 THE COURT: Timeframe is --21 BY MR. RAVEN: 2.2 Fine. How about from 2011 to the present? 23 I don't recall 2011. 24 MR. WHITAKER: Judge, again, just an objection. Ιf 25 we're talking about beyond 2011, it's irrelevant. If he

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1
     wants to limit the question to 2011 or earlier, that's
 2.
     different.
 3
               THE COURT: How is it irrelevant? We're talking
 4
     about time of discharge and today and in the future.
 5
               MR. WHITAKER: This line of questioning pertains to
 6
     whether pharmacies were offering this immunization. What's
 7
     happening now is not the issue. What matters is the market
 8
     in 2011.
 9
               THE COURT:
                           I disagree with you. I think it's
10
     what's happening now. That directly impacts upon his ability
11
     to get a job today and yesterday and tomorrow and those are
12
     the things we are here to learn about. Overruled.
1.3
     BY MR. RAVEN:
14
           Do you need the question read back?
15
           Could you, please.
16
               MR. RAVEN: Could we have the reporter read back if
17
     we could. I just want to make sure we get the exact
18
     terminology.
19
                    (Record read back)
20
     Α
           So today?
21
           2011 today or any time in between.
2.2
           Well, there are several signs but I think the one
23
     you're looking for is get your flu shot here.
24
           All right. Now, Miss Simone, have you seen signs that
25
     specifically say flu shots available upon request or
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1 something to that? 2 No, I don't recall. 3 Have you seen the signs that say no appointment 4 necessary? 5 I don't recall any. 6 You haven't seen any of those signs? 7 I don't remember exactly. I get my shots at the doctor 8 so I don't pay real attention. I've seen the get your flu 9 shots here. I don't remember the specific terminology on 10 them. 11 Now, I'm going to switch gears again. I'm going back 12 to something we touched on before. You testified that one of 13 the things that Rite Aid could have done is that they could 14 have, in Mr. Stevens' store, had a patient come in and 15 Mr. Stevens says, I'm sorry, but I'm not an immunizer, 16 despite the fact that there's a sign outside and said, you 17 know, but by the way there's a Rite Aid two blocks, three 18 blocks away, could have sent him to another Rite Aid, 19 correct? Is that what you said? 20 I don't think that exactly characterizes what I said. 21 What did you say? I didn't say despite the fact that there's a sign out 2.2 23 front. 24 Okay. Forgetting the sign. You said you could have 25 sent him to another Rite Aid?

1 The sign might say no immunizations or he could have said we don't give the immunizations here, we give them at 2 3 the store two blocks down the road. 4 Have you ever researched Rite Aid's marketing of their 5 immunization program to their patients, have you done any 6 reach on that whatsoever? 7 Α No. 8 Would it surprise you to know that they advertise that 9 flu shots are available upon request in every single store 10 any time there is a pharmacist on duty? Are you aware of that? 11 12 MR. WHITAKER: She's not here as a marketing 1.3 expert. She gave a market --14 I'm sorry, she is. She gave a MR. RAVEN: 15 marketing analysis. 16 THE COURT: Overruled. 17 I'm trying to remember what you said now. Repeat. 18 Are you aware that Rite Aid markets their immunization 19 program that any time a pharmacist is on duty that flu shots 20 and immunizations such as shingles and a number of other 21 things, pneumococcal, are available to their patients? 2.2 I was not aware of that but it doesn't mean that 23 accommodations can't be made for people. 24 Well --25 And I only suggested that they consider these options.

Not that it has to be written in stone. 1 2 So what you're asking Rite Aid or an employer similar 3 to them to do is to change their marketing and change their 4 immunization plan to accommodate one pharmacist? 5 One pharmacist who worked for them for 40 years. 6 Would it make any difference whether he worked for Rite 7 Aid for two years? 8 Well, I think that they had a loyal employee that --9 and really, yes, with any employee there should be an 10 obligation to protect people that you have invested in. 11 Okay. You're not suggesting that you should treat a 12 two-year employee any different from somebody who worked for 1.3 the company for 35 years, are you? 14 No. Α 15 You treat them equally and the same? 16 No, but for somebody that has shown you loyalty --17 And your opinion is they change the program simply 18 because, the entire program simply because of longevity? 19 I'm just suggesting that they consider these options. 20 I'm not suggesting that they change their entire marketing 21 strategy. 2.2 Now, let's talk about Mr. Stevens' attempts to gain 23 employment. You said he gave it a good try, correct? 24 Yeah. Yes. 25 And there's been testimony that for the most part, with

1 a couple of exceptions, Mr. Stevens has gone online and 2 filled out online applications. Do you understand that? 3 Yes, I do. Α 4 And his testimony was approximately 40 to 50 times he's 5 done that and he's done that for the past three-and-a-half 6 years? 7 Α M-m h-m-m. 8 Do you understand that? 9 Α I do. 10 And other than that, Mr. Stevens has never sought, 11 other than the Department of Labor which is required when he 12 got his unemployment, he's never sought any assistance 13 through any type of professionals to help him market himself 14 and to get a job, do you understand that? 15 Yes. Α 16 Now, Miss Simone, in your profession, you're familiar 17 with individuals who can help, and particularly in 18 professional, professionals, there are people out there that 19 can help you try to get a job, correct? 20 That is correct. 21 There's something known as job coaches? 2.2 Α Yes. 23 There's employment agencies? Q Okay. 24 Α Correct. 25 Okay. And these are people who can help those who are

1 not familiar with the process rather than just sitting 2 online all day and filling out applications, there are 3 professionals that can help you, correct? 4 Correct. 5 And you, in your profession as a vocational expert and 6 rehabilitation, you even suggest those to people, don't you? 7 Α Yes. 8 Okay. Did you ask Mr. Stevens whether, in fact, he 9 consulted with a job coach? 10 I believe he said that he had not consulted with a 11 professional. 12 Did you ask him whether he consulted with an employment 13 agency? 14 No. He mentioned that he had gone to the department of 15 labor. 16 Okay. 17 Which is where most people go. 18 Is that only because of the unemployment benefits that 19 he received? 20 Well, I don't know that that was the only reason why. 21 Did he tell you he went back to the department of labor 2.2 after his unemployment ran out? 23 I don't recall that conversation. Α 24 So when you say he made good efforts to find a job, he

had those options open to him but he didn't take them, did

25

1 he? 2. Well --3 Yes or no. 4 That would require him to know about them. 5 But he did not make those efforts, correct? 6 Correct, but he didn't know about them. 7 How do you know he didn't know about them? You didn't 8 ask him, did you? 9 I asked him what he did and again he, he's never had to 10 look for a job. He wouldn't necessarily know to access certain resources. 11 12 But you didn't ask him those questions? You didn't ask 13 him whether he sought a job coach or any typo of --14 I didn't ask him about the job coach, true. 15 You didn't ask him about an employment agency? 16 Correct. We talked about the department of labor. 17 Miss Simone, you would agree with me, had he consulted 18 with an employment agency or a job coach, even somebody to 19 help him with his resume, that would have increased his 20 chances to find a job, correct? 2.1 One would hope so but you can't say for sure. 2.2 I'm not asking you for sure. I'm just saying it would 23 have increased his chances? 24 I would hope so. 25 Okay. Now, you said that his prospects for finding a

job in the future, I don't -- I forgot your word but you said 1 2 they're not good, correct? 3 Α Yes. 4 You would agree with me that one of the reasons why his 5 job prospects into the future are not good is because he 6 still can't immunize, correct? 7 Α Well it certainly is one of the barriers. 8 0 Okay. 9 Α Sure. 10 Let's talk about those barriers for a moment. 11 Mr. Stevens is now 60 years of age, correct? 12 Α Correct. 13 He's had a lot of experience over the years? 14 Correct. 15 Correct? And that's a good thing, that's not a 16 barrier, that gives him a better chance of getting a job, 17 correct? 18 No, not necessarily. 19 Well, he's got good experience you'd agree with me? 20 No, he's got great experience. I don't disagree with 21 that at all. 2.2 Somebody whose got good experience certainly has a 23 better chance of getting a job than somebody who has no 24 experience or little experience you'd agree with that, 25 wouldn't you?

1 Not necessarily. 2 Well, you're not suggesting that people would discriminate against him simply because he's 60 years old, 3 4 would you? 5 I will tell you that you would hope that people 6 wouldn't discriminate but when they screen applications, they 7 do look at these things. 8 Okay. Let me ask you this. 9 It's a reality. 10 You mentioned the fact that he had been terminated or 11 fired from his job would be a barrier, that's one of the 12 negative parts of it, correct? 1.3 Well sure. 14 Now, if Mr. Stevens were to walk in and actually get an 15 interview and he told that prospective employer that, hey, 16 the only reason I was terminated was because I'm not an 17 immunizer, that would be a pretty valid excuse. It's not 18 like he stole or that he mixed up prescriptions and killed 19 somebody or something like that. It's because he wasn't an 20 immunizer. That's not a negative in terms of if he was going 21 to be employable, would it? 2.2 Having been a hiring manager, anybody who has been 23 terminated, especially for a reason like that, would raise a 24 red flag for me because when you're a hiring manager and you 25 have valuable employees that have a lot of experience, you

1 don't want to let them walk out that door unnecessarily. 2 that would be a red flag. 3 But if the prospective employer thought well, gee, that 4 company was stupid for letting him go, we've got ourself a 5 catch, that's a possibility, right? 6 It's always a possibility. 7 Okay. Now, you gave some testimony as to Mr. Stevens' 8 salary. Okay. I think you said anywhere from 135,000, 9 130,000, somewhere in that ballpark? 10 M-m h-m-m. 11 Would you agree with me that if Mr. Stevens went out 12 and got a job tomorrow, he would have no future damages, 13 correct, no wage loss? 14 Well, depends on what job he got. 15 Okay. Well, are pharmacists, and let's pick the retail 16 generally, the retail chains, they pay about the same in the 17 area of Utica? 18 There's a range and in the same vicinity maybe if it were full time. 19 20 He's not going to be paid less than hundred thousand 21 dollars to be a pharmacist with his experience, correct? 2.2 I wouldn't think so. 23 So, if he were to get a job tomorrow he would be able 24 to, he would not have any future economic loss unless he took 25 a job for, say, 10 or \$15,000 less?

If it were full time. 1 Α 2 Okay. That's what I'm talking about, full time. 3 Yeah. Okay. Α 4 Now, you mentioned something about other possibilities 5 such as working in a clinical setting? 6 Right. 7 Okay. And that's not a possibility for Mr. Stevens, 8 correct? 9 It really is not feasible. 10 How about in a hospital? 11 That is the clinical setting. 12 What I meant was in a pharmacy-type place that doesn't 13 have contact with patients such as mail order? 14 Oh, correct. What was the question. I'm sorry. 15 I believe you said that those were not available to 16 him? 17 There is not a large job for that in Central New York. 18 If he moved he might have more of a chance getting a 19 job in that field? 20 He may but a lot of them did want hospital experience, 21 as well as just a preferred criteria. 2.2 If he was in the mail order? 23 Yeah. When I looked at the mail order it was the 24 consultant role. I'm sorry. It was the pharmacy consultant 25 role that had additional qualifications that they were

looking for that Mr. Stevens didn't have. Not the mail 1 2 order. I apologize. Not a problem. So if he did move and he was able to 3 4 relocate, he'd have a better chance becoming employed perhaps 5 by one of those types of places? 6 Possibly the opportunities are not as great as they are 7 as a pharmacist but they are out there. 8 But it is a possibility? 9 It's a possibility. 10 MR. RAVEN: Okay. Thank you, Miss Simone. 11 you very much. 12 THE COURT: Redirect? 13 MR. WHITAKER: Yes, your Honor. 14 REDIRECT EXAMINATION BY MR. WHITAKER: 15 16 Miss Simone, you were asked an awful lot of questions 17 about your proposed reasonable accommodations. Is it fair to 18 say that all you're suggesting is that the employer -- let me 19 back up. Are you familiar with the phrase interactive 20 process? 21 Yes. 2.2 Isn't that what you're suggesting Rite Aid should have engaged in here? 23 24 Yes. Α 25 In your opinion did they do that?

1 Α No. 2 In your opinion did they have a responsibility to do 3 that? 4 Yes. 5 And part of engaging in that interactive process would 6 have included discussing some of these reasonable 7 accommodations? 8 Yes. Exploration of different options that might work for both Mr. Stevens and for Rite Aid. 9 10 There was a lot of discussion about, you know, and 11 suggestions that you're asking Rite Aid to change their 12 marketing strategy, are you doing that? 1.3 No. 14 Isn't it true, one of the accommodations you suggested 15 was double coverage, is that correct? 16 Correct. 17 Would Rite Aid still be able to offer immunizations at 18 a store with double coverage? 19 The other pharmacist could do the immunization. Α Yes. 20 So the idea with your double coverage accommodation 21 then is that, is Mr. Stevens would do what? 2.2 He could work at the locations where the pharmacies are 23 big enough that they have to staff with more than one 24 pharmacist on certain days because that's their high traffic 25 days and maybe it means that he works two days at this

1 location and two days at this location, or maybe it means that he just works part time at this location where he can 2 3 work in tandem with another pharmacist that can give the 4 immunizations. That allows Mr. Stevens to remain employed 5 and finish out his career until he retires and Rite Aid gets 6 to keep an experienced pharmacist. 7 Based on your experience, is that the type of 8 accommodation you've seen employers make? 9 I've seen employers make all sorts of accommodations 10 through creative thinking. 11 You were asked some questions about Mr. Stevens' 12 employability if he moved out of the area. Did you have, as 1.3 part of your analysis here, did you do any research on the 14 employment opportunities for pharmacists as a whole even 15 outside of Central New York/Mohawk Valley region? 16 Just in terms of prospects? 17 Yes. 18 Yes, I did. I read a few articles regarding the 19 current climate for recent pharmacy grads. 20 When you say articles, from what sorts of publications? 21 MR. RAVEN: Objection. 2.2 THE COURT: Basis? 23 MR. RAVEN: It's hearsay. 24 THE COURT: Well, no, if he asked her if she read 25 an article, she said yes and he said what kind of publication

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That's not hearsay. That's her observation of what
 1
 2
     she was reading.
 3
               MR. RAVEN: My objection might be a little
 4
     premature.
 5
               THE COURT:
                          It is premature.
 6
               MR. RAVEN:
                           I might have to wait until the next
 7
     couple of questions.
 8
               THE COURT:
                          You will probably have to do that.
 9
     BY MR. WHITAKER:
10
           Could you please answer the question?
11
           I'm sorry. Can you repeat the question?
12
               MR. WHITAKER: Would you mind reading back the
13
     question, please.
14
                    (Record read back)
15
                  There was an article published by a Dr. Daniel
           Okav.
16
     Brown in the Journal of Pharmacy Education where he spoke.
17
               MR. RAVEN:
                          Objection.
18
               THE COURT: You can't tell us what's in the article
19
     yet.
20
               THE WITNESS: Oh, sorry.
21
                           That's all right.
               THE COURT:
2.2
           And this journal that you reviewed, is this something,
23
     is this of a reliable enough source, is this something you
24
     would typically rely upon in your field of expertise in
25
    making your analysis?
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1
                 It's an industry publication for pharmacists.
 2
           Okay. And based on your review of that information,
 3
     what is your opinion in regards to the employment market for
 4
     pharmacists as a whole?
 5
               MR. RAVEN:
                           Same objection.
 6
               THE COURT: No.
                                If she's -- I don't think he quite
 7
     asked it but I think he's asking if that was an authoritative
 8
     piece of literature in that article. She said she relied on
 9
     it, it's a publication in her industry, so I guess that's
10
     sort of equivalent to saying it's authoritative. Was it
     authoritative?
11
12
               THE WITNESS: Well, it is in the pharmacy industry.
1.3
               THE COURT: That's what we're talking about in the
14
     pharmacy.
15
               THE WITNESS: Yes. Doctor Brown is.
16
               MR. WHITAKER: Is the it okay for her to answer?
17
               THE COURT: Yes.
18
     BY MR. WHITAKER:
19
           Doctor Brown is a thought leader in pharmacy education
20
     or pharmacy work force and so your question to me was what
21
     was my opinion about the job market?
2.2
           Job prospects as a whole for pharmacists.
23
           That there right now is a surplus of pharmacists and
24
     recent pharmacy graduates, especially in New York State
25
     because of the explosion that we had in the early 2000s of
```

pharmacy schools. Now they're graduating all of those 1 2 pharmacists and it has saturated the market and so the job 3 demand has remained level but the number of pharmacists has 4 increased dramatically from 6,000 graduates in the early 2000 5 to about 13,000 graduates a year now. 6 In your opinion does that serve as another barrier to 7 Mr. Stevens' employability? 8 It speaks to the competitiveness of the job 9 market for pharmacists right now. 10 Miss Simone, there is a suggestion on cross that your 11 practice might be limited to testifying in court. Can you 12 just give the jury some background in terms of your actual work in the field of vocational rehabilitation? 13 14 How far back do you want me to go? 15 Let's say in the last decade. 16 In the last decade, I worked directly with people with 17 disabilities and their supervisors to make job accommodations 18 and coordinate return to works. I worked with Met Life 19 Disabilities, the largest customer Raytheon. I would go and 20 visit their plants, meet with their supervisors, do job 21 analyses. Help the employers figure out how they can make 22 changes to keep their employees at work. I also conducted 23 employability analyses to make sure people were meeting the 24 definition of employability as per the contract and I 25 supervised the staff, that's when I moved into management.

```
But do you want me to go on?
 1
 2
           No.
                That's fine. You were also asked whether this was
 3
     your first time testifying relative to a pharmacist, do you
 4
     remember that?
 5
           Correct.
 6
           Is it accurate to say that the methodology that you
 7
     employ or that you utilize for your employment analysis is
 8
     the same for any occupation?
 9
           It's the same for any occupation. I do research on
10
     every case I get because in the field of rehabilitation,
11
     vocational rehabilitation, what we say in our industry is N
12
     equals one meaning every case is individual specific. No
13
     person has the same disability. No person has the same job
14
     requirements. It's like a fingerprint. So you have to treat
15
     that person as a brand new experience, that you have to do
16
     your research and understand all the facts.
17
           There was some discussion with Mr. Raven about whether
18
     Mr. Stevens, in fact, used a job coach. If he had utilized a
19
     job coach, could that job coach have removed the barrier
20
     discussed which is his age?
21
                They can't remove barriers and they're expensive.
           No.
22
     They can only help coach to try to help him mitigate those
23
    barriers as much as they possibly can but they still exist.
           And one of the things a job coach will do is help
24
25
     somebody revise their resume, is that correct?
```

```
1
           Well, I want to be specific. A job coach by definition
 2
     in my field is somebody who goes on site with a person and
 3
     helps them learn how to do a job. Generally, job coaches
 4
     work with people with severe developmental disabilities that
 5
     need constant supervision until the job becomes so routine
 6
     that they can do it on their own because they have a severe
 7
     disability because that's really what a job coach is.
 8
               A vocational counselor or a vocational
 9
     rehabilitation counselor, somebody like myself, who has a
10
     rehabilitation degree and who has worked in that field will
11
     work with people like Mr. Stevens to try to the help them
12
     take the best approach.
13
           If I'm understanding your testimony correctly, a job
14
     coach wouldn't have necessarily been of value to Mr. Stevens,
15
     it would have been a rehabilitation specialist?
16
           Yes. If we're using correct terminology.
17
           Okay. I'm sorry.
18
           That's okay.
19
           Just to clarify, with a vocational rehabilitation is
20
     they will do things like help somebody properly draft a
21
     resume?
2.2
           Correct.
23
           The Department of Labor at the unemployment office,
24
     they also provide that service as well?
25
     Α
           That's correct.
```

1 So the services they provide are very similar to a 2 vocational rehabilitationist? 3 Well they're not schooled on dealing with impairments 4 and limitations. 5 Based on everything that you reviewed, did Rite Aid 6 offer Mr. Stevens, when they fired him, any sort of 7 rehabilitation, vocational rehabilitation services? 8 MR. RAVEN: Objection. 9 THE COURT: Well, I don't think this witness has 10 demonstrated that she has a knowledge of what Rite Aid knew 11 at the time. 12 Let me have that question again, Vicky, would 1.3 you, please. 14 (Record read back) 15 THE COURT: Well, I think she can -- I guess I was 16 going the wrong way. I think she can answer that if she 17 understands what Rite Aid did or didn't offer Mr. Stevens. 18 MR. WHITAKER: Yeah, Judge, if I may, I know we're 19 going back aways. She, at the outset, indicated part of her 20 review included deposition transcripts of Rite Aid employees, 21 as well as Rite Aid's policies. 22 THE COURT: I remember that. That's true but that 23 may not satisfy Mr. Raven. 24 MR. RAVEN: It has not. 25 THE COURT: Surprise.

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Yeah, unless this witness has some MR. RAVEN: personal knowledge or something that she read as to what Rite Aid did or didn't do afterwards, she cannot answer that question to begin with. And, secondly, I object on the grounds that you have to establish that Rite Aid had some obligation after he was terminated to do something and I don't believe that can be the case. THE COURT: Well that's a separate question but your first question war more on target. She can only tell us based on what she knows from reviewing the documents that I was just advised of and advised of before in her testimony what she believes Rite Aid did or didn't do. She can tell us in her judgment whether or not, as far as her professional understanding was, whether or not it was everything that could have been, should have been done. So you can answer that part of it. Do you know what we're talking about? THE WITNESS: I'm not sure I do. MR. WHITAKER: Well, Judge, if I may clarify. believe that's the question I asked, it's based on what she's reviewed. THE COURT: All right. MR. WHITAKER: Well, while Dan rewrites it, can we get a formal ruling because I believe you initially indicated that question was proper because it's limited to what she has

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1
     reviewed as part.
 2
               THE COURT: You didn't say that initially but now
 3
     we've got that clarified.
 4
               MR. WHITAKER: Okay.
 5
               THE COURT: You said based on everything.
 6
               MR. WHITAKER: Let me just ask the question again
 7
     in a different way.
 8
     BY MR. WHITAKER:
           So based on the materials that you've reviewed in this
 9
10
     case and your interview of Mr. Stevens, is it your
11
     understanding or is it your opinion whether Rite Aid offered
12
     job rehabilitation to Mr. Stevens after they fired him?
13
               MR. RAVEN: Objection. Same objection.
14
               THE COURT: Same ruling. Overruled.
15
           I did not see anything in the file material or in my
16
     conversations with Mr. Stevens that out placement services
17
    were offered.
18
           In your professional opinion is that something that
19
    Rite Aid should have done?
20
                          Objection.
               MR. RAVEN:
21
               THE COURT: Overruled. I think that's her area of
2.2
     expertise. She can give us her opinion.
           I'm not sure that it should have been done. I think it
23
24
     could have been done.
25
           The last thing I want to cover with you, Miss Simone,
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1 you received some questions regarding whether, you know, 2 Mr. Stevens were to go get a job tomorrow he would have no 3 future economic loss. But isn't it true that a new employer, 4 if he were hired, could also offer less benefits than what 5 Rite Aid offered? 6 They could. 7 And what sort of employee benefits are potentially at 8 issue? 9 Well, salary of course being number one. Potentially 10 could offer him less, knowing that he's out of work, they 11 could try to get him for less because they know that the job 12 market is saturated. There's healthcare coverage. There's 13 retirement benefits. 14 Do employees --15 Vacation days. Α 16 Does the health care premium the employee might have to 17 pay vary from employer to employer? 18 It does. Α 19 MR. WHITAKER: That's all I have, your Honor. 20 THE COURT: Recross? 21 MR. RAVEN: Just a couple questions, Judge. 22 THE COURT: Okay. 23 RECROSS-EXAMINATION 24 BY MR. RAVEN: 25 Miss Simone, you gave some additional testimony just

now about the market's flooded with pharmacists and new 1 2 graduates and so forth, correct? 3 There's a surplus right now, yes. 4 I'm not asking where you live in particular but what 5 area do you live in? 6 I live in Syracuse. 7 In Syracuse. Okay. And you get to travel around New 8 York State a little bit? 9 Not a lot, a little. 10 You see new pharmacies opening quite a bit, don't you? 11 I guess I've never really taken note. 12 You don't know? 1.3 Same one's been in my neighborhood for years. 14 You see one pharmacy open right across the street from 15 another over the last five years? 16 Well I know a few. 17 I guess what I'm asking, have you done any analysis, 18 you personally, as to the number of stores that are opening 19 and new stores opening, whether it be CVS, Rite Aid or 20 Wegman's, have you done any personal analysis to see how many 21 stores there are now as to, say, three years ago? 2.2 Α No. 23 Or five years ago? 24 Α No, I've done no analysis to number of stores. 25 And you've done no analysis, I assume, on the

projection of the number of stores that will be open, new 1 2 stores in, say, the next five years, you haven't done any 3 analysis on that? 4 No. 5 I just want to take you back for a moment. I think 6 we're almost finished here. Mr. Whitaker was asking you 7 questions about the other accommodations that Rite Aid could 8 have made and one of them being putting Mr. Stevens in a 9 store with two physicians, correct? 10 Correct. 11 Now, pharmacists, do you have any first-hand knowledge 12 as to how a pharmacy, such as Rite Aid, operates in terms of 1.3 having two pharmacists in the same store? 14 In terms of how they divide their job functions? 15 Or not the job functions but the hours in which they 16 work, do you have any personal knowledge as to that 17 whatsoever? 18 If there's two pharmacists on staff together? 19 Correct. 0 20 The hours they work -- I don't understand. I'm sorry. 21 Let me ask it this way: Are you assuming that any time 2.2 that a store's open that has two pharmacists, that the 23 pharmacists are going to be on duty for the entire time 24 together, is that an assumption you're making? I would think if they're both scheduled to work from 25

5 to 9 or 9 to 5 or whatever it is, then they're both there 1 2 ready and willing to work. 3 Would you be open to the idea that sometimes when 4 there's dual pharmacists, in fact, most of time when there's 5 dual pharmacists at a bigger store or higher volume store, 6 there are many times when there's still one pharmacist on 7 duty at a time and there's only certain times that there's 8 two pharmacists on duty. In other words, it's not 12 hours a 9 day or 8 hours a day 5 days a week. Are you open to that 10 idea? 11 Yes, of course. 12 So there would be times then even in a dual pharmacy 13 pharmacist situation where Mr. Stevens could, in fact, be by 14 himself in that store? 15 I think I misunderstood what you're saying. 16 understanding is that based on what I read from Mr. Spink's 17 deposition transcript and what I understand is that there are 18 certain stores that are large enough where they staff two 19 pharmacists on at the same time. 20 You said Mr. Spink's deposition testimony? 21 I believe it was Mr. Spink. 2.2 He was the pharmacy district manager in that area, 23 that's your understanding? 24 Right. Α 25 Did you also read the fact that he said that there was

1 not two pharmacists on duty all the time and there are times 2 where, even an individual such as Mr. Stevens in a dual 3 pharmacist store could, in fact, be there by himself, do you 4 recall reading that? 5 But I believe what you say and, again, I'm just 6 making this a suggestion for consideration that that could 7 have been arranged without a lot of hardship. Almost finished here. That accommodation would be an 8 9 accommodation that would fully excuse Mr. Stevens from 10 performing the essential job function of immunization, 11 correct, it would excuse him completely? 12 Correct. 1.3 And do you understand that under the Americas with 14 Disability Act that the employer's not responsible to do 15 that, do you understand that? 16 MR. WHITAKER: Objection, your Honor. 17 THE COURT: Sustained. 18 MR. RAVEN: I have no further questions. 19 THE COURT: Redirect? 20 MR. WHITAKER: Just a very simple question, Judge. 21 REDIRECT EXAMINATION 2.2 BY MR. WHITAKER: 23 Miss Simone, for all of that, the discussion about double coverage, isn't it true that in your professional 24 25 opinion Rite Aid could have simply had Mr. Stevens work

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1
     during the hours when we knew there was double coverage?
 2.
           Yes.
 3
               MR. WHITAKER: Thank you.
                          Anything further?
 4
               THE COURT:
 5
               MR. RAVEN:
                          No further questions.
 6
               THE COURT: Thank you, Miss Simone. You may step
 7
     down, ma'am.
 8
                    (Witness excused)
               THE COURT: Out of witnesses?
 9
10
               MR. BERMAN: We are, your Honor. We have Raven's
11
     vocational rehab expert coming in out of order tomorrow
12
     morning followed by our economist and then we are resting.
13
     We're done.
14
               THE COURT: So then you'll have an opportunity to
15
     begin with your witnesses after that.
16
                           I can't get them for tomorrow.
               MR. RAVEN:
                                                          I will
17
     have one witness tomorrow morning and then I will have
18
     witnesses and hopefully go rather quickly through them on
19
     Tuesday and Wednesday.
20
               THE COURT: All right. Ladies and gentlemen, we
21
     had a conference in the jury room about timing in part and I
2.2
     indicated to you that I was surprised that the trial was
23
     going to last longer than I had anticipated and maybe it's my
24
     fault that I anticipated wrongly. But the one thing that's
25
     important for you to do is not blame the attorneys because
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they have to put in what proof they think is necessary to
 1
 2
     support their side of the case, and it may be annoying to you
 3
     and it may be annoying to me but that's not the point.
 4
     point is we've got parties on both sides and they're
 5
     depending on you guys to do a fair and impartial evaluation
 6
     of the proof and make a decision and I personally apologize
 7
     to you for keeping you one minute longer than is necessary,
 8
     but I think we're going to have to go through that. I know
 9
     there's been cooperation from both sides. Neither attorney
10
    has been obstructive. Both attorneys have done the best they
11
     could to get the people in when they're available. So beyond
12
     that, I don't know else I can say.
13
                    So, right now we don't have any more
14
     witnesses, right? That means they're going home.
15
               MR. BERMAN: That is correct, your Honor.
16
               THE COURT:
                           They don't mind that.
17
               MR. BERMAN: It is a nice spring day.
18
               THE COURT: Let me remind you, ladies and
19
     gentlemen, not to discuss the case among yourselves, with
20
     anybody else or permit anyone to discuss it with you.
21
     see you tomorrow morning. Have a pleasant evening.
2.2
                    (Jury excused)
23
                    (Court stands adjourned)
24
25
```

1	CERTIFICATE OF OFFICIAL REPORTER
2	
3	
4	I, VICKY A. THELEMAN, Federal Official
5	Realtime Court Reporter, in and for the United
6	States District Court for the Northern District of
7	New York, do hereby certify that pursuant to Section
8	753, Title 28 United States Code that the foregoing
9	is a true and correct transcript of the
10	stenographically reported proceedings held in the
11	above-entitled matter and that the transcript page
12	format is in conformance with the regulations of the
13	Judicial Conference of the United States.
14	
15	
16	/s/ Vicky A. Theleman
17	VICKY A. THELEMAN, RPR, CRR
18	US District Court - NDNY
19	
20	
21	Dated: April 10, 2015.
22	
23	
24	
25	